#### FORM 10-Q

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended May 31, 2002

Commission File Number 2-85538

CCA INDUSTRIES, INC. (Exact Name of Registrant as Specified in its Charter)

Delaware 04-2795439

(State or other jurisdiction of Incorporation or organization) (I.R.S. Employer Identification Number)

200 Murray Hill Parkway
East Rutherford, NJ 07073
(Address of principal executive offices) (Zip Code)

(201) 330-1400

Registrant's telephone number, including area code

Not applicable

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was re-

quired to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, \$.01 Par Value - 6,024,627 shares as of May 31, 2002

Class A Common Stock, \$.01 Par Value - 1,020,930 shares as of May 31, 2002

CCA INDUSTRIES, INC. AND SUBSIDIARIES

**INDEX** 

Page Number

Consolidated Balance Sheets as of May 31, 2002 and November 30, 2001 1-2
Consolidated Statements of Operations for the three months and six months ended May 31, 2002 and 2001
Consolidated Statements of Comprehensive Income for the three months and six months ended May 31, 2002 and 20014
Consolidated Statements of Cash Flows for the six months ended May 31, 2002 and 2001
Notes to Consolidated Financial Statements6-15
Management's Discussion and Analysis of Results of Operations and Financial Condition
PART II OTHER INFORMATION
SIGNATURES
CCA INDUSTRIES, INC. AND SUBSIDIARIES
<table> CONSOLIDATED BALANCE SHEETS</table>
<caption></caption>
ASSETS
May 31, November 30, 2002 2001
(Unaudited) <s></s>
Current Assets
Cash and cash equivalents \$ 1,903,531 \$ 2,555,938
Short-term investments in marketable securities (Notes 3 and 10) 760,138 355,345
Accounts receivable, net of allowances of \$1,288,032 and
\$1,295,085 respectively 6,865,686 4,464,991
Prepaid expenses and sundry receivables 552,634 401,403
Deferred income taxes 1,538,487 1,617,403 Prepaid income taxes and refunds due 1,703 221,989
Deferred advertising 1,982,753 -
Total Current Assets 18,068,301 14,400,599
Property and Equipment, net of accumulated depreciation and amortization 459,899 482,261
Intangible Assets, net of accumulated amortization of \$155,216 at May 31, 2002 and \$131,323 at November 30, 2001 597,986 618,933
Other Assets Marketable securities (Notes 3 and 10) Due from officers - Non-current Deferred income taxes  7,630,681 4,979,758 19,227 20,598 38,514 40,105

Total Other Assets

7,745,085 5,097,124

Total Assets

\$26,871,271 \$20,598,917

</TABLE>

See Notes Consolidated to Financial Statements.

-1-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

CONSOLIDATED BALANCE SHEETS

<CAPTION>

LIABILITIES AND SHAREHOLDERS' EQUITY

May 31, November 30, 2002 2001

(Unaudited)

<S>

<C> <C>

**Current Liabilities** 

Accounts payable and accrued

liabilities \$ 8,405,751 \$ 4,154,256 Income tax payable 528,625 9,366

Total Current Liabilities 8,934,376 4,163,622

Subordinate Debentures (Due August 1,

2005) 502,656 510,656

Shareholders' Equity

Common stock, \$.01 par; authorized

15,000,000 shares; issued and

outstanding 6,242,823 shares 62,428 62,428

Class A common stock, \$.01 par; authorized 5,000,000 shares; issued

and outstanding 1,020,930 10,209
Additional paid-in capital 3,834,296 3,834,296
Retained earnings 13,833,111 12,315,062

Accumulated other comprehensive income (58,600) (50,151)

17,681,444 16,171,844

Less: Treasury Stock (218,196 shares at May 31, 2002 and November 30,

2001, respectively) 247,205 247,205

Total Shareholders' Equity 17,434,239 15,924,639

Total Liabilities and Shareholders'

Equity \$26,871,271 \$20,598,917

</TABLE>

See Notes to Consolidated Financial Statements.

-2-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

<CAPTION>

Three Months Ended Six Months Ended

May 31, May 31, 2002 2001 2002 2001 <S> <C> <C> <C> <C> <C>

Revenues

Sales of Health and Beauty Aid

Products - Net \$13,213,844\$12,787,878 \$23,372,230 \$22,884,407

Other income 98,503 76,605 187,311 158,161

13,312,347 12,864,483 23,559,541 23,042,568

Costs and Expenses

Costs of sales 4,399,740 4,372,263 8,164,644 8,616,410

Selling, general and administrative

expenses 3,865,127 3,880,089 7,601,451 6,901,420

Advertising, cooperative

and promotions 2,858,396 2,501,421 5,121,922 4,613,893

Research and

development 138,259 249,272 228,061 340,220

Provision for doubtful

accounts (41,801) 24,155 (146,161) 114,673 Interest expense 8,320 10,895 17,235 51,201 11,228,041 11,038,095 20,987,152 20,637,817

Income before

Income Taxes 2,084,306 1,826,388 2,572,389 2,404,751

Provision for Income

Taxes 866,320 688,609 1,054,340 930,126

Net Income \$1,217,986\$ 1,137,779 \$ 1,518,049 \$ 1,474,625

Earnings per Share

Basic \$.17 \$.17 \$.22 \$.21 Diluted \$.16 \$.16 \$.20 \$.20

</TABLE>

See Notes to Consolidated Financial Statements.

-3-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

<CAPTION>

Three Months Ended Six Months Ended May 31, May 31, 2002 2001 2002 2001

Net Income \$1,217,986 \$1,137,779 \$1,518,049 \$1,474,625

Other Comprehensive Income Unrealized

holding gains(loss)

on investments 3,566 (4,682)(8,449) 34,835

Provision (Benefit)

for Taxes 1,266 (2,527)(3,362) 13,473

Other Comprehensive

Income (Loss) - Net 2,300 (2,155)(5,087) 21,362

Comprehensive Income \$1,220,286 \$1,135,624 \$1,512,962 \$1,495,987

Earnings Per Share:

Basic \$.17 \$.17 \$.21 \$.22 Diluted \$.16 \$.16 \$.20 \$.21

</TABLE>

See Notes to Consolidated Financial Statements.

4

CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

CONSOLIDATED STATEMENTS OF CASH FLOWS

<CAPTION>

(UNAUDITED)

Six Months
Ended
May 31,
2002
C>
Six Months
Ended
May 31,
2001
C>
C>

<S>

Cash Flows from Operating Activities:

Net income \$1,518,049 \$1,474,625

Adjustments to reconcile net income to net cash provided by (used in)

operating activities:

Depreciation and amortization 183,186 202,615

(Gain) loss on sale of marketable

securities (3,025) 1,642

Decrease (increase) in deferred

income taxes 80,507 ( 148,595)

(Increase) in accounts

receivable - Net (2,400,695) (1,123,604) Decrease (increase) in inventory 320,161 (89,920)

(Increase) in prepaid expenses

and miscellaneous receivables (151,231) (140,488)

(Increase) in deferred

advertising (1,982,753) (2,155,380) Increase in income taxes payable 519,259 265,751 Increase in accounts payable and

accrued liabilities 4,251,495 3,760,271

Decrease in prepaid income

taxes and refunds due 220,286 777,691 (Increase) in security deposits - (2,550)

Net Cash Provided by Operating

Activities 2,555,239 2,822,058

Cash Flows from Investing Activities:

Acquisition of property, plant

and equipment (136,932) (16,431)

Acquisition of intangible

assets (2,945) (22,756)

Decrease (increase) of money due

from officers 1,371 ( 355)

Purchase of marketable securities (3,387,647) (3,189,974)

Proceeds from sale and maturity of

investments 324,507 2,938,681

Net Cash (Used in) Investing

Activities (3,201,646) (290,835)

Cash Flows from Financing Activities:

Payment on debt - (1,500,000) Purchase of treasury stock - (55,303)

Repurchase of outstanding

debenture (6,000) (22,500)

Net Cash (Used in) Financing

Activities (6,000) (1,577,803)

Net (Decrease) Increase in Cash (652,407) 953,420

Cash at Beginning of Period 2,555,938 804,508

Cash at End of Period \$1,903,531 \$1,757,928

Supplemental Disclosures of Cash Flow

Information:

Cash paid during the period for:

Interest \$ 17,235 \$ 52,271 Income taxes 324,810 51,806

</TABLE>

See Notes to Consolidated Financial Statements.

-5-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six month period ended May 31, 2002 are not necessarily indicative of the results that may be expected for the year ended November 30, 2002. For further information, refer to the consolidated financial statements and footnotes thereto

included in the Company's annual report on Form 10-K for the year ended November 30, 2001.

#### NOTE 2 - ORGANIZATION AND DESCRIPTION OF BUSINESS

CCA Industries, Inc. ("CCA") was incorporated in the State of Delaware on March 25, 1983.

CCA manufactures and distributes health and beauty aid products.

CCA has several wholly-owned subsidiaries (CCA Cosmetics, Inc., CCA Labs, Inc., Berdell, Inc., Nutra Care Corporation, and CCA Online Industries, Inc.), all of which are currently inactive.

In March of 1998 CCA acquired 80% of the newly organized Fragrance Corporation of America, Ltd. which manufactures and distributes perfume products. In 1999, the Company adopted a formal plan to discontinue the operations of the subsidiary. As of November 30, 2001, the Company had completed its plan of dissolution.

#### NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Principles of Consolidation:

The consolidated financial statements include the accounts of CCA and its wholly-owned subsidiaries (collectively the "Company"). The minority interest in the discontinued consolidated subsidiary is no longer reflected in the financial statements. All significant inter-company accounts and transactions have been eliminated.

-6-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Use of Estimates:

The consolidated financial statements include the use of estimates, which management believes are reasonable. The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Short-Term Investments in Marketable Securities:

Short-term investments in marketable securities consist of corporate and government bonds and equity securities. The Company has classified its investments as Available-for-Sale securities. Accordingly, such investments are reported at fair market value, with the resultant unreal ized gains and losses reported as a separate component of shareholders' equity.

Statements of Cash Flows Disclosure:

For purposes of the statement of cash flows, the Company considers all highly liquid instruments purchased with an original maturity of less than three months to be cash equivalents.

Inventories:

Inventories are stated at the lower of cost (first-in, first-out) or market.

Product returns are recorded in inventory when they are received at the lower of their original cost or market, as appropriate. Obsolete inventory is written off and its value is removed from inventory at the time its obsolescence is determined.

-7-

## CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment and Depreciation and Amortization

Property and equipment are stated at cost. The Company charges to expense repairs and maintenance items, while major improvements and betterments are capitalized. When the Company sells or otherwise disposes of property and equipment items, the cost and related accumulated depreciation are removed from the respective accounts and any gain or loss is included in earnings.

Depreciation and amortization are provided on the straight-line method over the following estimated useful lives or lease terms of the assets:

Machinery and equipment
Furniture and fixtures
Tools, dies and masters
Transportation equipment
Leasehold improvements
of lease, whichever is
shorter

7-10 Years 5-7 Years 2-7 Years 7 Years 7-10 Years or life

Intangible Assets:

Intangible assets are stated at cost. Patents and trade marks are amortized on the straight-line method over a period of 17 years.

Financial Instruments:

The carrying value of assets and liabilities considered financial instruments approximate their respective fair value.

Income Taxes:

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes.

Tax Credits:

Tax credits, when present, are accounted for using the flow-through method as a reduction of income taxes in the years utilized.

-8CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Earnings Per Common Share:

The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share" in 1998. Basic earnings per share is calculated using the average number of shares of common stock outstanding during the year. Diluted earnings per share is computed on the basis of the average number of common shares outstanding plus the effect of outstanding stock options using the "treasury stock method" and convertible debentures using the "if-converted" method. Common stock equivalents consist of stock options. In fiscal 2001, the Company repriced all of the outstanding stock options to \$.50.

## Revenue Recognition:

The Company recognizes net sales upon shipment of merchandise. Net sales comprise gross revenues less expected returns, trade discounts, customer allowances and various sales incentives. Although no legal right of return exists between the customer and the Company, it is an industry-wide practice to accept returns from custom ers. The Company, therefore, records a reserve for returns equal to its gross profit on its historical percentage of returns on its last five months sales.

## Accounts Receivable:

Accounts receivable with credit balances have been in cluded as a current liability in "Accounts payable and accrued liabilities" in the accompanying balance sheet.

The Company uses the allowance method to account for uncollectible accounts receivable. Accounts receivable are presented net of an allowance for doubtful accounts of \$439,602 and \$391,806 as of May 31, 2002 and November 30, 2001, respectively.

#### Shipping and Handling Costs:

The Company presents shipping and handling costs as part of Selling, general and administrative expense and not as part of Cost of sales. Freight costs were \$1,057,947 and \$1,271,719 for the six months ended May 31, 2002 and 2001, respectively.

## Comprehensive Income:

The Company adopted SFAS #130, Comprehensive Income, which considers the Company's financial performance in that it includes all changes in equity during the period from transactions and events from non-owner sources.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to the 2002 presentation.

## -9-CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 4 - INVENTORIES**

The components of inventory consist of the following:

May 31, November 30, 2002 2001

Raw materials \$3,476,156 \$2,225,814 Finished goods 2,134,523 3,610,432 \$5,610,679 \$5,836,246

At May 31, 2002 and November 30, 2001, the Company had a reserve for obsolescence of \$1,147,310 and \$1,052,716, respectively.

## NOTE 5 - PROPERTY AND EQUIPMENT

The components of property and equipment consisted of the following:

May 31, November 30, 2002 2001

 Machinery and equipment
 \$ 171,196
 \$ 168,421

 Furniture and equipment
 775,984
 741,414

 Transportation equipment
 10,918
 10,918

 Tools, dies, and masters
 583,004
 550,825

 Leasehold improvements
 229,690
 162,283

1,770,792 1,633,861

Less: Accumulated depreciation

and amortization 1,310,893 1,151,600

Property and Equipment - Net \$ 459,899 \$ 482,261

Depreciation expense for the six months ended May 31, 2002 and 2001 amounted to \$159,293 and \$179,231, respectively.

## NOTE 6 - INTANGIBLE ASSETS

Intangible assets consist of the following:

May 31, November 30, 2002 2001

Patents and trademarks \$753,202 \$750,256 Less: Accumulated amortization 155,216 131,323

Intangible Assets - Net \$597,986 \$618,933

Amortization expense for the six months ended May 31, 2002 and 2001 amounted to \$23,893 and \$23,384, respectively.

-10-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 7 - DEFERRED ADVERTISING

In accordance with APB 28 Interim Financial Reporting the Company expenses its advertising and related costs pro portionately over the interim periods based on its total expected costs per its various advertising programs. Consequently a deferral of \$1,982,753 is accordingly reflected in the balance sheet for the interim period. This deferral is the result of the Company's \$7,500,000 media budget for the year which contemplates lower spending in the 4th quarter than in the other three quarters; as well as the Company's Co-op advertising commitments which also anticipates a lower expenditure in the 4th quarter.

The table below sets forth the calculation:

May May 2002 2001 (In Millions) (In Millions)

Media advertising budget for the

fiscal year \$7.50 \$6.50

Pro-rata portion for six months
Media advertising spent
Accrual (deferral)

\$3.75 \ \$3.25

\$4.63

(\$1.39) \ (\$1.38)

Anticipated Co-op advertising

commitments \$4.00 \$4.00

Pro-rata portion for six months
Co-op advertising spent
Accrual (deferral)

\$2.00 \$2.00

2.59 2.78

\$(\$ .59) (\$0.78)

#### NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The following items which exceeded 5% of total current liabilities are included in accounts payable and accrued liabilities as of:

May 31,	November 30,
2002	2001
(In Thousands)	(In Thousands)

Vacation accrual	\$	*	\$	254
Media advertising	1	,904		424
Coop advertising	1	,540		392
Accrued returns	(	686		301
Accrued bonuses		536		510
	\$4,666	<b>\$</b> 1	881	

<sup>\*</sup> under 5%

-11.

CCA INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES (Continued)

All other liabilities were for trade payables or individually did not exceed 5% of total current liabilities.

## NOTE 9 - OTHER INCOME

Other income consists of the following at May 31:

2002 2001

Interest income \$150,347 \$120,393 Dividend income 6,175 8,678 Miscellaneous 30,789 29,090 \$187,311 \$158,161

#### NOTE 10 -SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES

Short-term investments and marketable securities, which consist of stock and various corporate and government obligations, are stated at market value. The Company has classified its investments as Available-for-Sale securities and considers as current assets those investments which will mature or are likely to be sold in the next fiscal year. The remaining investments are considered non-current assets. The cost and market values of the investments at May 31, 2002 and November 30, 2001 were as follows:

May 31, November 30, 2002 2001

2002 200

Current: COST MARKET COST MARKET

Corporate

obligations \$ 390,000 \$ 397,339 \$ - \$ -

Mutual Funds 164,955 107,286 159,805 107,015

Government obligations including mortgage backed

securities) 250,179 255,513 247,330 248,330

Total 805,134 760,138 407,135 355,345

Non-Current:

Corporate

obligations 2,701,846 2,713,737 2,416,846 2,434,080

Government obli-

gations 4,184,485 4,163,004 2,311,273 2,294,058 Preferred stock 757,954 753,940 250,000 251,620

Total 7,644,285 7,630,681 4,978,119 4,979,758

Total \$8,449,419 \$8,390,819 \$5,385,254 \$5,335,103

The market value at May 31, 2002 was \$8,390,819 as compared to \$5,335,103 at November 30, 2001. The gross unrealized gains and losses as at May 31, 2002 and November 30, 2001 were \$40,762 and (\$99,362) for May 31, 2002 and \$35,542 and (\$85,693) for November 30, 2001, respectively. The cost and market values of the investments at May 31, 2002 were as follows:

-12-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<CAPTION>

NOTE 10 -SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

COL. A COL. B COL. C COL.D COL.E

Amount at Which Each Portfolio Of

Number of Market Equity Security
Units-Principal Value of Issues and Each
Amount of Each Issue Other Security

Name of Issuer and Maturity Interest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Date Rate Notes Each Issue Sheet Date Balance Sheet

CORPORATE OBL	GATION	S:					
<s></s>	<c> &lt;</c>	:C>	<c></c>	<c></c>	<c></c>	<c></c>	
GMAC Smartnotes	10	/15/03	4.600%	250,000	\$ 250,0	000 \$ 251,8	25 \$ 251,825
GMAC Smartnotes	10	/15/03	4.750	325,000	325,00	0 327,831	327,831
GMAC Smartnotes	1,	15/03	5.550	250,000	250,000	254,483	254,483
GMAC Smartnotes	2	15/03	5.750	140,000	140,000	142,856	142,856
GMAC Smartnotes	6	15/03	4.750	300,000	300,000	302,895	302,895
GMAC Smartnotes	7,	15/03	4.650	200,000	200,000	201,692	201,692
GMAC Smartnotes	8,	15/03	4.250	499,000	499,000	500,697	500,697
GMAC Smartnotes	5,	15/04	4.250	250,000	250,000	249,245	249,245
GMAC Smartnotes	5,	15/05	5.000	175,000	175,000	174,967	174,967
Household Finance (	Corp.						
Internotes	5/15/04	4.250	250,0	00 250,	,000 2	49,260	249,260
International Busines	SS						
Machines	9/22/03	5.37	0 100,0	000 102	2,040	102,726	102,726
Colgate-Palmolive	12/	1/03 5	5.270 1	00,000	100,860	102,572	102,572
Ford Motor Credit	3/20	0/04 6	.125 24	45,000	249,946	250,027	250,027
			3,091,84	6 3,111	,076	3,111,076	

</TABLE>

-13-

## CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<CAPTION>

NOTE 10 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

COL. A COL. B COL. C COL. D COL. E

Amount at Which
Each Portfolio

Number of Market Of Equity Security
Units-Principal Value of Issues and Each
Amount of Each Issue Other Security

Name of Issuer and Maturity Interest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Date Rate Notes Each Issue Sheet Date Balance Sheet

## GOVERNMENT OBLIGATIONS:

<s></s>	<c> <c< th=""><th>&gt; <c></c></th><th><c> <c></c></c></th><th><c></c></th><th></th></c<></c>	> <c></c>	<c> <c></c></c>	<c></c>	
FHLMC 1628-N	12/15/	/2023 6.500%	14,286 \$ 1	3,724 \$ 14,5	63 \$ 14,563
FNMA 93-224-D	11/25/	/2023 6.500	1,676 2,13	33 1,684	1,684
FHLB	9/15/2003	5.125 255,	000 266,200	262,571	262,571
FHLB	11/15/2005	4.250 750	,000 753,004	748,245	748,245
US Treasury Note	11/15/2	2003 4.250	200,000 199,	891 202,366	202,366
US Treasury Note	11/15/2	2003 4.250	250,000 250,	169 257,056	257,056
FNMA	11/6/2009	4.250 250	,000 250,000	242,243	242,243
FNMA	11/6/2009	4.250 500	,000 500,000	485,565	485,565
FHLMC	2/27/12	4.000 225,	,000 225,000	223,961	223,961
FNMA	9/15/04	3.500 250,0	000 249,805	250,157	250,157
FHLMC	12/6/05	4.600 225,	,000 225,000	226,055	226,055
FNMA Global	10/15/	06 4.375 2	00,000 199,55	198,812	198,812
FNMA	11/23/04	4.000 250,	000 250,000	250,860	250,860
FNMA	2/24/05	4.100 200,0	200,000	201,062	201,062
FNMA	5/20/05	3.500 200,0	000 200,000	199,100	199,100
FNMA	11/15/05	4.250 200,	000 200,000	199,602	199,602
FNMA	5/16/06	4.000 200,0	000 200,000	199,102	199,102
Muniyield NJ Insd F	rd Inc.	3,5	00 50,945	52,185	52,185
Muniholdings NJ Ins	sd FD Inc.	3	,700 49,502	50,024	50,024
Nuveen NJ Invt Qua	lity Mun Fd		3,300 49,686	50,589	50,589
Nuveen NJ Invt Pren	n Inc Mun Fd		3,300 49,11	2 50,325	50,325
Van Kamp Amer Ca	p Inv Gr NJ		3,100 50,93	4 52,390	52,390

4,434,664 4,418,517 4,418,517

</TABLE>

-14-CCA INDUSTRIES, INC. AND SUBSIDIARIES

<TABLE>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

COL. A COL. B COL. C COL. D COL. E

Amount at Which Each Portfolio

Market Of Equity Security Number of Units-Principal Value of Issues and Each Each Issue Other Security Amount of

Name of Issuer and Maturity Interest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Notes Sheet Date

Date Rate

Each Issue

Balance Sheet

EQUITY:

Preferred Stock:

<S><C> <C> <C> <C> <C> <C> Merrill Lynch Trust 9/30/08 7.28% 6,000 \$ 150,000 \$ 149,760 \$ 149,760 Tennessee Valley Auth Ser A 5/1/29 6.50 8,000 207,954 203.040 203.040 Corporate Backed Trust Certificates For AIG Sun America 5/17/07 6.70 6.000 150,000 151.140 151.140 Corporate Backed Trust Certificates For

Bristol Myers

5/23/07 6.80 6.000 150,000 150,000 150,000 Squibb

Other Equity Investments:

Aberdeen Asia Pacific

Income Fund 100,000 100,000 100,000

Dreyfus Premier Limited

Term High Income CL B 9.96%\* 12,824 164,955 107,286 107,286

> 922,909 861,226 861,226

\*as of May 2002

\$8,390,819 \$8,449,419 \$8,390,819

</TABLE>

-15-

CCA INDUSTRIES, INC.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

(UNAUDITED)

For the three month period ended May 31, 2002, the Company had revenues of \$13,312,347 and net income of \$1,217,986 after a provision for taxes of \$866,320. Last year, for the May 31 quarter, the Company had \$12,864,483 of revenue and net income of \$1,137,779. This represents a 3% and 7% improvement for sales and net income, respectively. Gross margins improved from 65.8% to 66.7%. This was primarily due to economies of scale derived as a result of the higher sales volume. Selling, general and administrative (SG&A) expenses remained the same at \$3.9 million.

For the three month period ending May 31, 2002, advertising, cooperative and promotional allowance expenditures were \$2.86 million. Last year, for the same three month period ending May 31, 2001, they were \$2.5 million. The increase was due to an estimated increase in advertising. Advertising expenditures were 21.6% of sales compared to 19.6% last year. Since both co-op advertising and promotions have a material effect on the Company's operation, the Company attempts to anticipate its advertising and promotional commitments as a percent of gross sales in order to control its effect on its net income. In accordance with APB No. 28, Interim Financial

Reporting, the Company expenses its advertising and related costs proportionately over the interim periods, based on its total expected costs per its various advertising programs. Consequently, a deferral of \$1.4 million for media expense and \$.6 million for co-op expenditures for the six month period is reflected in the balance sheet. The Company deferred \$2.16 million of media costs in the prior year for the six month period. The deferral is the result of the Company's current \$7.5 million media budget for the entire year, which is predicated on substantially lower spending in the third and fourth quarters. Co-op expenditures are budgeted at \$4 million for the year. Specifically, the Company spent \$5.14 million for media advertising in the six months and \$2.6 million in co-op advertising. The difference between the actual expense and the budgeted expense is deferred or accrued over the subsequent six month period, and by the end of the year will be fully expensed.

For the six month period ended May 31, 2002, the Company had revenue of \$23,559,541 and a net income of \$1,518,049 after a provision of income taxes of \$1,054,340. In the prior year's period, the Company had revenues of \$23,042,568 and net income of \$1,474,625 after a provision for income taxes of \$930,126. Gross profit margins for the six month period ending May 31, 2002 increased from 62.4% in the prior year to 65%.

For the six month period ended May 31, 2002, advertising cooperative and promotional allowance expenditures was \$5,121,922 as compared to \$4,613,893 for the six month period ending May 31, 2001. This is primarily due to an estimated increase in the national advertising budget from \$6.5 million to \$7.5 million annually. Advertising expenditures were 21.9% of sales vs. 20.2% last year.

For the six month period ending May 31, 2002, research and development expenses were \$228,061 compared to \$340,200 last year.

-16-

CCA INDUSTRIES, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS

OF OPERATIONS AND FINANCIAL CONDITION

(UNAUDITED)

The Company's financial position as of May 31, 2002 consists of current assets of \$18,068,301 and current liabilities of \$8,934,376. In addition, shareholders' equity increased from \$15,924,639 at November 30, 2001 to \$17,434,239 at May 31, 2002 primarily due to net income earned during the period.

The Company generated \$2.56 million in cash from operations due to the six month net income of \$1.5 million, a \$4.25 million increase in accounts payable, a \$820,000 net increase in income taxes due, and an inventory reduction of \$320,000. Cash decreased due to the increase in the Company's accounts receivable of \$2.4 million and an increase in deferred advertising of \$2.0 million. Both the increase in deferred advertising and accounts receivable are "normal" seasonal increases.

The \$2.6 million cash generated by operations, however, was used to invest in liquid marketable securities of \$3.1 million and for the acquisition of computer equipment of \$135,000, leaving the Company with a net decrease in its cash position of approximately \$650,000.

PART II, ITEM 6. (Continued)

EXHIBIT 11

CCA INDUSTRIES, INC. AND SUBSIDIARIES

COMPUTATION OF EARNINGS PER SHARE

(UNAUDITED)

Three Months Ended Six Months Ended May 31, May 31,

2002 2001 2002 2001

Item 6.

Weighted average shares

outstanding - Basic 7,045,557 6,877,058 7,045,557 6,893,183

Net effect of dilutive stock options--based on the treasury stock method using average market

price 533,691 399,909 547,560 316,814

Weighted average shares

outstanding - Diluted 7,579,248 7,276,967 7,593,117 7,209,997

Net income \$1,217,986 \$1,137,779 \$1,518,049 \$1,474,625

Per share amount

Basic \$.17 \$.17 \$.22 \$.21 Diluted \$.16 \$.16 \$.20 \$.20

## CCA INDUSTRIES, INC.

## PART II OTHER INFORMATION

All information pertaining to Part II is omitted pursuant to the instructions pertaining to that part.

The Company filed a report on Form 8-K on May 23, 2002 which is hereby incorporated by reference.

-19-

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CCA INDUSTRIES, INC.

By:

David Edell, President

By:

Ira W. Berman, Secretary