#### FORM 10-Q

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended February 28, 1998

Commission File Number 2-85538

CCA INDUSTRIES, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware 04-2795439 (State or other jurisdiction of (I.R.S. Employer Incorporation or organization) Identification Number)

200 Murray Hill Parkway

East Rutherford, NJ 07073

(Address of principal executive offices) (Zip Code)

(201) 330-1400

Registrant's telephone number, including area code

Not applicable

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

#### APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, \$.01 Par Value - \$6,246,151 shares of as February 28, 1998

Class A Common Stock, \$.01 Par Value - \$1,020,930 shares as of February 28, 1998

CCA INDUSTRIES, INC. AND SUBSIDIARIES

**INDEX** 

Page Number

PART I FINANCIAL INFORMATION:

Consolidated Balance Sheets as of February 28, 1998 and November 30, 1997 (Restated) 1-2 Consolidated Statements of Operations for the three months ended February 28, 1998 and February 28, 1997 (Restated)

Consolidated Statements of Cash Flows for the three months ended February 28, 1998 and February 28, 1997 (Restated) 4-5

Notes to Consolidated Financial Statements (Restated) 6-13

Management Discussion and Analysis of Results of Operations and Financial Condition (Restated) 14

PART II OTHER INFORMATION 15-16

SIGNATURES 17

CCA INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

ASSETS

February 28, November 30, 1998 1997 (Restated) (Restated)

Current Assets

Cash and cash equivalents \$ 2,568,863 \$ 3,649,774

Short-term investments and marketable

securities (Note 4) 1,650,366 1,926,513

Accounts receivable, net of allowances of \$720,594 and \$664,325, respectively

(Note 8) 6,316,133 3,931,273 Inventories 6,617,428 6,014,672

Prepaid expenses and sundry receivables 411,994 248,553

Due from officers - Current 1,500 1,500 Deferred income taxes 731,508 699,294

Deferred advertising 583,787

Total Current Assets 18,881,579 16,471,579

Property and Equipment, net of accumulated

depreciation and amortization 520,513 486,029

Intangible Assets, net of accumulated amortization of \$51,068 at February 28, 1998

and \$47,956 at November 30, 1997 160,528 163,640

Other Assets

 Marketable securities
 2,170,325
 1,874,175

 Due from officers - Non-current
 65,250
 65,250

 Deferred income taxes
 117,674
 111,006

Other 52,612 52,612

Total Other Assets 2,405,861 2,103,043

Total Assets \$21,968,481 \$19,224,291

See Notes Consolidated to Financial Statements.

-1-CCA INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

## LIABILITIES AND SHAREHOLDERS' EQUITY

February 28, November 30, 1998 1997 (Restated) (Restated)

Current Liabilities

Accounts payable and accrued liabilities \$7,149,405 \$5,053,665

Income taxes payable 352,416 86,104

Total Current Liabilities 7,501,821 5,139,769

Shareholders' Equity

Common stock, \$.01 par; authorized 15,000,000 shares; issued and outstanding 6,246,151 and 6,192,621

shares, respectively 62,462 61,927

Class A common stock, \$.01 par; authorized 5,000,000 shares; issued and outstanding

1,020,930 and 1,020,930 shares,

respectively 10,209 10,209 Additional paid-in capital 4,454,228 4,454,763 Retained earnings 9,954,284 9,578,329

Unrealized (losses) on marketable

securities 3,446 ( 2,737)

14,484,629 14,102,491

Less: Treasury Stock (7,500 shares at

February 28, 1998) 17,969 17,969

Total Shareholders' Equity 14,466,660 14,084,522

Total Liabilities and Shareholders' Equity \$21,968,481 \$19,224,291

See Notes to Consolidated Financial Statements.

### -2-CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

Three Months
Ended Ended
February 28, February 28,
1998 1997
(Restated) (Restated)

Sales of health and beauty products, net \$9,352,431 \$8,617,289 Other income 86,254 81,228

9,438,685 8,698,517

Costs and Expenses

Costs of sales 3,587,114 3,076,627

Selling, general and administrative

expenses 2,885,466 2,764,341

Advertising, cooperative and promotions 2,160,785 2,169,725 Research and development 133,580 133,864 Provision for doubtful accounts 63,237 34,834

Interest expense - 2,829

8,830,182 8,182,220

Income before Income Taxes 608,503 516,297

Provision for Income Taxes 232,548 206,296

Net Income \$ 375,955 \$ 310,001

Earnings per Share

Basic \$.05 \$.04 Diluted \$.05 \$.04

See Notes to Consolidated Financial Statements.

-3-

## CCA INDUSTRIES, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)

Three Months Three Months Ended Ended February 28, February 28, 1998 1997 (Restated) (Restated)

Cash Flows from Operating Activities:

Net income \$ 375,955 \$ 310,001

Adjustments to reconcile net income to net cash (used in) provided by

operating activities:

Depreciation and amortization 73,996 93,060 Amortization of bond premium 472 266 Gain on sale of securities (2,976)(3,202)

(Increase) decrease in deferred income

taxes (38,883) 11,613

 (Increase) in accounts receivable
 (2,384,860) (161,791)

 (Increase) in inventory
 (602,756) (357,776)

 (Increase) in prepaid expenses
 (163,441) (293,735)

 (Increase) in deferred advertising
 (583,787) 

 Increase in accounts payable
 2,095,740 1,052,334

 Increase in income taxes payable
 266,312 66,833

Net Cash (Used in) Provided by

Operating Activities (964,228) 717,603

Cash Flows from Investing Activities:

Acquisition of property, plant and equipment (105,368) (72,765)

Proceeds of monies due from officers - 2,400

Decrease in other assets - 350

Purchase of short-term investments (532,119) (1,236,702)

Proceeds from sale of investments

Purchase of treasury stock

Proceeds from sale of investments

520,804

794,915

- (5,469)

Net Cash (Used in) Investing Activities (116,683) (517,271)

Cash Flows from Financing Activities:

Payment on debt - ( 81,750)

Net (Decrease) Increase in Cash (1,080,911) 118,582

Cash and Cash Equivalents at Beginning

of Period 3,649,774 1,422,783

Cash and Cash Equivalents at End

of Period \$2,568,863 \$1,541,365

Supplemental Disclosures of Cash Flow

Information:

Cash paid during the period for:

Interest \$ - \$ 1,667 Income taxes 5,119 127,850

See Notes to Consolidated Financial Statements.

-4

## CCA INDUSTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

(UNAUDITED)

Three Months Three Months
Ended Ended
February 28, February 28,
1998 1997
(Restated) (Restated)

Supplemental Schedule of Noncash Investing and

Financing Activities:

The Company issued common stock in exchange for exercise of options and surrender of options and surrender of outstanding shares of stock:

Common stock retired \$35,000 \$30,000 Common stock issued (35,000) (30,000)

\$ - \$ -

See Notes to Consolidated Financial Statements.

-5-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operat ing results for the three month period ended February 28, 1998 are not necessarily indicative of the results that may be expected for the year ended November 30, 1997. For further information, refer to the consoli-

dated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended November 30, 1996.

#### NOTE 2 - ORGANIZATION AND DESCRIPTION OF BUSINESS

CCA Industries, Inc. ("CCA") was incorporated in the State of Delaware on March 25, 1983.

CCA manufactures and distributes health and beauty aid products.

CCA has several subsidiaries (CCA Cosmetics, Inc., CCA Labs, Inc., and Berdell, Inc.), all of which are currently inactive.

#### NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Principles of Consolidation:

The consolidated financial statements include the accounts of CCA and its wholly-owned subsidiaries (collectively the "Company"). All significant intercompany accounts and transactions have been eliminated.

#### Use of Estimates:

The consolidated financial statements include the use of estimates, which management believes are reasonable.

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Short-Term Investments and Marketable Securities:

Short-term investments and marketable securities consist of corporate and government bonds and equity securities. The Company has classified its investments as Available-for-Sale securities. Accordingly, such investments are reported at fair market value, with the resultant unrealized gains and losses reported as a separate component of shareholders' equity.

-6-

# CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Statements of Cash Flows Disclosure:

For purposes of the statement of cash flows, the Company considers all highly liquid instruments purchased with an original maturity of less than three months to be cash equivalents.

During fiscal 1997 and 1998, two officers/shareholders exercised options to purchase 60,000 and 70,000 shares of stock by exchanging 14,000 and 16,470 shares, respectively, previously issued shares of common stock. The common shares were put into treasury and were subsequently cancelled.

### Inventories:

Inventories are stated at the lower of cost (first-in, first-out) or market.

Product returns are recorded in inventory when they are received at the lower oftheir original cost or market, as appropriate. Obsolete inventory is written off and its value is removed from inventory at the time its obsolescence is determined.

Property and Equipment and Depreciation and Amortization

Property and equipment are stated at cost. The Company charges to expense repairs and maintenance items, while major improvements and betterments are capitalized. When the Company sells or otherwise disposes of property and equipment items, the cost and related accumulated depreciation are removed from the respective accounts and any gain or loss is included in earnings.

Depreciation and amortization are provided on the straight-line method over the following estimated useful lives or lease terms of the assets:

7-10 Years Machinery and equipment Furniture and fixtures 5-7 Years Tools, dies and masters 2-7 Years 7 Years Transportation equipment Leasehold improvements of lease, whichever is

7-10 Years or life

shorter

Intangible Assets:

Intangible assets are stated at cost. Patents and trademarks are amortized on the straight-line method over a period of 17 years.

#### Financial Instruments:

The carrying value of assets and liabilities considered financial instruments approximate their respective fair value.

## Income Taxes:

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes.

CCA INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Tax Credits:

Tax credits, when present, are accounted for using the flow-through method as a reduction of income taxes in the years utilized.

## Earnings Per Common Share:

The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share" in 1998. Basic earnings per share is calculated using the average number of shares of common stock outstanding during the year. Diluted earnings per share is computed on the basis of the average number of common shares outstanding plus the effect of outstanding stock options using the "treasury stock method" and convertible debentures using the "if-converted" method. Common stock equivalents consist of stock options.

## Revenue Recognition:

The Company recognizes sales at the time delivery occurs. Although no legal right of return exists between the customer and the Company, it is an industry-wide practice to accept returns from customers. The Company, therefore, records a reserve for returns equal to its gross profit on its historical percentage of returns on its last five months sales.

#### **NOTE 4 - INVENTORIES**

The components of inventory consist of the following:

February 28, November 30, 1998 1997

Raw materials \$4,477,416 \$4,017,838 Finished goods 2,140,012 1,996,834 \$6,617,428 \$6,014,672

At February 28, 1998 and November 30, 1997, the Company had a reserve for obsolescence of \$819,159 and \$860,417, respectively.

#### NOTE 5 - PROPERTY AND EQUIPMENT

The components of property and equipment consisted of the following:

February 28, November 30, 1998 1997

 Machinery and equipment
 \$ 236,582
 \$ 236,582

 Furniture and equipment
 329,526
 329,526

 Tools, dies, and masters
 1,689,714
 1,584,346

 Leasehold improvements
 108,474
 108,474

2,364,296 2,258,928

Less: Accumulated depreciation

and amortization 1,843,783 1,772,899

Property and Equipment - Net \$ 520,513 \$ 486,029

Depreciation and amortization expense for the three months ended February 28, 1998 amounted to \$70,884 and for the year ended November 30, 1997 amounted to \$364,536.

# NOTE 6 - INTANGIBLE ASSETS

Intangible assets consist of the following:

February 28, November 30, 1998 1997

Patents and trademarks \$211,596 \$211,596 Less: Accumulated amortization 51,068 47,956

Intangible Assets - Net \$ 160,528 \$ 163,640

-8-

#### CCA INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 6 - INTANGIBLE ASSETS (Continued)

Amortization expense for the three months ended February 28, 1998 amounted \$3,112 and for the year ended November 30, 1997 amounted to \$11,845.

### NOTE 7 - DEFERRED ADVERTISING

In accordance with APB 28 Interim Financial Reporting the Company expenses its advertising and related costs proportionately over the interim periods based on its total expected costs per its various advertising programs. Consequently a deferral of \$583,787 is accordingly reflected in the balance sheet for the interim period. This deferral is the result of the Company's \$-0- media budget for the year which contemplates lower spending in the 4th quarter than in the other three quarters; as well as the Company's Co-op advertising commitments which also anticipates a lower

expenditure in the 4th quarter.

The table below sets forth the calculation:

1998 1997 (In Millions) (In Millions)

Media advertising budget for the fiscal year \$5.00 \$5.20

Pro-rata portion for three months \$1.25 \$1.30 Media advertising spent 1.61 1.48 Accrual (deferral) (\$ .36) (\$ .18)

Anticipated Co-op advertising commitments \$3.00 \$3.00

Pro-rata portion for three months
Co-op advertising spent
Accrual (deferral)

\$ .75 \$ .75

8.75

\$ .75

\$ .75

### NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The following items which exceeded 5% of total current liabilities are included in accounts payable and accrued liabilities as of:

	February 28, 1998	November 30, 1997
<ul><li>a) Media advertising</li><li>b) Coop advertising</li><li>c) Accrued returns</li><li>d) Bonuses</li><li>e) Royalty payable</li></ul>		900 \$ 401 37 375 26 712 286 269
	\$3,363	\$2,043

-9-

## CCA INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES (Continued)

All other liabilities were for trade payables or individually did not exceed 5% of total current liabilities.

## NOTE 9 - OTHER INCOME

Other income consists of the following at February 28:

	1998	1997	
Interest income	\$ 89	9,725	\$71,864
Dividend income		343	4,217
Miscellaneous	( 3	,814)	5,147
	\$86,254	\$81.	,228

# NOTE 10 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES

Short-term investments and marketable securities, which consist of stock and various corporate and government obligations, are stated at market value. The Company has classified its investments as Available-for-Sale securities and considers as current assets those investments which will mature or are likely to be sold in the next fiscal year. The remaining investments are considered non-current assets. The cost and market values of the invest ments at February 28, 1998 and November 30, 1997 were as follows:

February 28, November 30, 1998 1997

<sup>\*</sup> under 5%

Current: COST MARKET COST MARKET

Corporate obligations \$ 99,006 \$ 99,500\$ 99,006 \$ 99,448

Government obligations (including mortgage

backed securities) 1,549,288 1,550,865 1,827,503 1,827,065

Total 1,648,294 1,650,365 1,926,509 1,926,513

Non-Current:

Corporate obligations 1,167,345 1,170,360 741,893 744,921

Government obli-

gations 1,001,609 999,966 1,135,023 1,129,254 Total 2,168,954 2,170,326 1,876,916 1,874,175

Total \$3,817,248 \$3,820,691\$3,803,425\$3,800,688

-10-

CCA INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<TABLE>

NOTE 10 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

The market value at February 28, 1998 was \$3,820,691 as compared to \$3,800,688 at November 30, 1997. The cost and market values of the investments at February 28, 1998 were as follows:

<CAPTURE>

COL. A COL. B COL. C COL.D COL.E

Amount at Which Each Portfolio

Number of Market Of Equity Security
Units-Principal Value of Issues and Each
Amount of Each Issue Other Security

Name of Issuer and MaturityInterest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Date Rate Notes Each Issue Sheet Date Balance Sheet

CORPORATE OBLIGATIONS:

12/01/99 5.820% \$100,000 \$ 99,851 \$99,796 \$ 99,796 GTE Southwest Deb AT&T 6/01/98 4.750% 100,000 99,006 99,500 99,500 Florida Power & Light 7/01/99 5.500% 300,000 295,776 298,492 298,492 Virginia Electric & Power 4/01/00 6.481% 250,000 246,117 249,588 249,588 199,428 **GMAC Smartnotes** 10/15/99 5.950% 200,000 199,428 200,000 199,850 197,900 4/01/00 5.375% Florida Power & Light 197,900 200,000 T.V.A. - Callable 8/01/99 6.250% 125,000 125,751 125,156 125,156

1,266,351 1,269,860 1,269,860

</TABLE>

-11-CCA INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<TABLE>

NOTE 10 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

<CAPTURE>

COL. A COL. B COL. C COL.D COL.E

Amount at Which Each Portfolio

Number of Market Of Equity Security
Units-Principal Value of Issues and Each
Amount of Each Issue Other Security

Name of Issuer and MaturityInterest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Date Rate Notes Each Issue Sheet Date Balance Sheet

GOVERNMENT OBLIGATIONS:

Tennessee Valley Authority 3/04/98 5.125% \$100,000 \$100,000 \$100,000 \$100,000 US Treasury Note 10/31/98 4.750 100,000 99,684 99,500 99,500 US Treasury Note 199,992 199,000 10/31/98 4.750 200,000 199,000 US Treasury Note 10/15/98 7.125 252,580 250,000 250,000 252,580 US Treasury Note 4/30/98 5.125 190,000 189,883 189,883 189,883 US Treasury Note 4/30/98 5.125 10,000 9.992 9.992 9,992 US Treasury Note 7/31/98 5.250 250,000 249,834 249,923 249,923 US Treasury Note 2/28/99 5.875 250,000 249,953 250,860 250,860 US Treasury Note 11/15/99 5.875 250,000 249,141 251,173 251,173 US Treasury Zero Coupon 8/15/99 5.920 148,000 136,038 136,604 136,604 US Treasury Zero Coupon 5/15/98 5.410 215,000 210,954 212,713 212,713

</TABLE>

-12-CCA INDUSTRIES, INC. AND SUBSIDIARIES

MARKETABLE SECURITIES - OTHER INVESTMENTS

<TABLE>

NOTE 10 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

<CAPTURE>

COL. A COL. B COL. C COL.D COL.E

Amount at Which Each Portfolio

Number of Market Of Equity Security
Units-Principal Value of Issues and Each
Amount of Each Issue Other Security

Name of Issuer and MaturityInterest Bonds and Cost of at Balance Issue Carried in Title of Each Issue Date Rate Notes Each Issue Sheet Date Balance Sheet

GOVERNMENT OBLIGATIONS: (Continued)

<C> <C> <C> <C> <C> <C> Federal Nat. Mtg. Note 7/30/99 5.860% 100,000 \$ 99,883\$ 100,156 \$ 100,156 FHLMC 1628-N 12/15/2023 6.500 50,000 48,024 47,127 47,127 EE Bonds 7.180 90,000 99,756 99,756 FNMA 93-G-26-B 8/25/2022 7.000 10,000 6,134 6,144 6,144 97,137 FNMA 93-224-D 11/25/2023 6.500 104,000 101,873 97,137 52,000 FNMA 92-2-N 47,424 46,775 1/25/2024 6.500 46,775 FHLMC 1702-U 3/24/2024 7.000 4,000 2.382 2.382 2.382 11/10/98 5.050 200,000 199,950 199,126 **FNMA** 199,126

2,550,897 2,550,831 2,550,831

\$3,817,248 \$3,820,691 \$3,820,691

</TABLE>

-13-CCA INDUSTRIES, INC.

#### OF OPERATIONS AND FINANCIAL CONDITION

(UNAUDITED)

For the three month period ended February 28, 1998, the Company had net sales of \$9,352,431 and net income of \$375,955 after a provision for income taxes of \$232,548, as compared to net sales of \$8,617,289 and net income of \$310,001 after provision for income taxes of \$206,296 for the three month period ended February 28, 1998.

All of the Company's sales were primarily to mass merchandisers throughout the United States.

The cost of sales percentage for the quarter increased from 36% in 1997 to 38% in 1998 primarily due to the increase of product promotions for the period; as well as certain product mix fluctuations. Advertising, cooperative and promotional allowance expenditures during the quarter decreased as a percentage of sales from 25% in 1997 to 23% in 1998 due to the increase in the sales volume. As part of the registrant's business it is necessary to enter into co-operative advertising agreements and other promotional activities with its accounts, especially upon the introduction of a new product. Both co-op advertising and promotions have a material effect on the Company's operations. If the advertising and promotions are successful, revenues will be increased accordingly. Should the co-op and promotions not be successful, it will have a negative impact on the Company's promotional cost per sale, and have a negative effect on income. The Company attempts to anticipate its advertising and promotional commitments as a percent of gross sales in order to attempt to control its effect on its net income.

Research and development costs were almost identical for the first quarter of 1998 compared to the first quarter of 1997.

Income before taxes for the quarter increased to \$608,503 from \$516,297. This was primarily a result of the higher sales as compared to the prior year. Selling, general and administrative expenses ("SG&A") increased due to personnel costs as well as other normal inflationary costs. This increase in SG&A costs, however, was offset by the increase in sales and therefore the percentage to sales decreased from 32% in 1997 to 31% in 1998.

The provision for doubtful accounts increased due to reserve necessary on the increase in accounts receivable.

There was no interest expense for the period due to the Company's repayment of its long-term debt.

The Company's financial position as at February 28, 1998 consists of current assets of \$18,881,579 and current liabilities of \$7,501,821. Shareholders' equity increased for the three month period from \$14,084,522 on November 30, 1997 to \$14,466,660 as of February 28, 1998 primarily due to the income of \$375,955 for the period.

The Company's operations resulted in the use of approximately \$964,000 of cash. The Company also used approximately \$106,000 to buy fixed assets and \$12,000 to purchase "Available for Sale Securities". Due to its accessibility to funds, the Company believes that its current financial condition is sufficient to support its proposed operations for the near future.

CCA INDUSTRIES, INC.

PART II OTHER INFORMATION

All information pertaining to Part II is omitted pursuant to the instructions pertaining to that part.

The Company did not file any reports on Form 8-K during the three months ended February 28, 1998.

-15-

PART II, ITEM 6. (Continued)

EXHIBIT 11

CCA INDUSTRIES, INC. AND SUBSIDIARIES
COMPUTATION OF EARNINGS PER SHARE

(UNAUDITED)

Three Months
Ended
Ended
February 28, February 28, 1998
(Restated)
Ended
February 28, February 28, 1997
(Restated)

Item 6.

Weighted average shares

outstanding - Basic \$7,238,993 \$7,208,551

Net effect of dilutive stock options--based on the treasury stock method using average market

price 752,780 864,342

Weighted average shares

outstanding - Diluted \$7,991,772 \$8,072,893

Net income \$ 375,955 \$ 310,001

Per share amount

Basic \$.05 \$.04 Diluted \$.05 \$.04

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CCA INDUSTRIES, INC.

By:

David Edell, President

By:

Ira W. Berman, Secretary

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