
FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended May 31, 2008

Commission File Number 1-31643

CCA INDUSTRIES, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or other jurisdiction of
Incorporation or organization)

04-2795439

(I.R.S. Employer
Identification Number)

200 Murray Hill Parkway
East Rutherford, NJ

(Address of principal executive offices)

07073

(Zip Code)

(201) 330-1400

Registrant's telephone number, including area code

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company filer (as defined in rule 12b-2 of the Exchange Act).
Yes No

Common Stock, \$.01 Par Value — 6,086,740 shares as of May 31, 2008

Class A Common Stock, \$.01 Par Value — 967,702 shares as of May 31, 2008

CCA INDUSTRIES, INC. AND SUBSIDIARIES

INDEX

	<u>Page Number</u>
PART I FINANCIAL INFORMATION:	
Item 1. Financial Statements:	
<u>Consolidated Balance Sheets as of May 31, 2008 and November 30, 2007</u>	2-3
<u>Consolidated Statement of Operations for the three and six months ended May 31, 2008 and May 31, 2007</u>	4
<u>Consolidated Statements of Comprehensive Income for the three and six months ended May 31, 2008 and May 31, 2007</u>	5
<u>Consolidated Statements of Cash Flows for the six months ended May 31, 2008 and May 31, 2007</u>	6
<u>Notes to Consolidated Financial Statements</u>	7-23
<u>Item 2. Management Discussion and Analysis of Results of Operations and Financial Condition</u>	24-27
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	28
<u>Item 4. Controls and Procedures</u>	28
<u>PART II OTHER INFORMATION</u>	29 - 30
<u>Item 1. Legal Proceedings</u>	29
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	29
<u>Item 5. Other Information</u>	29
<u>Item 6. Exhibits and Reports on Form 8-K</u>	29
<u>SIGNATURES</u>	31
<u>Exhibit 11</u>	
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	
<u>Exhibit 32.2</u>	

CCA INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

ASSETS

	May 31, 2008 <u>(Unaudited)</u>	November 30, 2007 <u></u>
Current Assets		
Cash and cash equivalents	\$ 3,419,861	\$ 6,743,960
Short-term investments and marketable securities	9,923,738	8,003,824
Accounts receivable, net of allowances of \$1,051,978 and \$1,026,197, respectively	11,173,564	9,119,179
Inventories	8,547,771	7,857,322
Prepaid expenses and sundry receivables	646,798	630,893
Prepaid income taxes and refunds due	1,155,422	839,693
Deferred income taxes	<u>918,246</u>	<u>765,821</u>
Total Current Assets	<u>35,785,400</u>	<u>33,960,692</u>
Property and Equipment, net of accumulated depreciation and amortization	<u>657,225</u>	<u>562,528</u>
Intangible Assets, net of accumulated amortization	<u>481,046</u>	<u>484,377</u>
Other Assets		
Marketable securities	4,755,615	4,801,504
Deferred taxes	29,623	29,475
Other	<u>65,300</u>	<u>65,300</u>
Total Other Assets	<u>4,850,538</u>	<u>4,896,279</u>
Total Assets	<u>\$ 41,774,209</u>	<u>\$ 39,903,876</u>

See Notes Consolidated to Financial Statements.

CCA INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

LIABILITIES AND SHAREHOLDERS' EQUITY

	May 31, 2008 <u>(Unaudited)</u>	November 30, 2007 <u></u>
Current Liabilities		
Accounts payable and accrued liabilities	\$ 10,401,493	\$ 8,354,458
Capitalized lease obligation — current portion	54,922	49,318
Dividends payable	<u>775,989</u>	<u>634,900</u>
Total Current Liabilities	11,232,404	9,038,676
Capitalized lease obligations-long term	<u>105,578</u>	<u>114,882</u>
Total Liabilities	<u>11,337,982</u>	<u>9,153,558</u>
Shareholders' Equity		
Preferred stock, \$1.00 par; authorized 20,000,000 shares; none issued	—	—
Common stock, \$.01 par; authorized 15,000,000 shares; 6,086,740 shares issued and outstanding	60,867	60,867
Class A common stock, \$.01 par; authorized 5,000,000 shares; 967,702 shares issued and outstanding	9,677	9,677
Additional paid-in capital	2,329,049	2,329,049
Retained earnings	28,194,028	28,541,086
Unrealized (losses) on marketable securities	<u>(157,394)</u>	<u>(190,361)</u>
Total Shareholders' Equity	<u>30,436,227</u>	<u>30,750,318</u>
Total Liabilities and Shareholders' Equity	<u>\$ 41,774,209</u>	<u>\$ 39,903,876</u>

See Notes to Consolidated Financial Statements.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended May 31,		Six Months Ended May 31,	
	2008	2007	2008	2007
Revenues				
Sales of health and beauty aid products — Net	\$ 17,258,060	\$ 18,227,413	\$ 30,897,205	\$ 31,806,885
Other income	131,925	230,149	363,820	478,255
Total Revenues	<u>17,389,985</u>	<u>18,457,562</u>	<u>31,261,025</u>	<u>32,285,140</u>
Costs and Expenses				
Costs of sales	6,335,298	6,662,077	11,228,560	11,746,181
Selling, general and administrative expenses	5,785,682	5,222,906	11,266,843	9,728,305
Advertising, cooperative and promotions	3,678,702	3,754,457	6,411,241	6,668,825
Research and development	141,175	139,933	291,259	284,081
Provision for doubtful accounts	(32,085)	(70,613)	50,095	(20,983)
Interest expense	3,283	15,715	7,629	19,873
	15,912,055	15,724,475	29,255,627	28,426,282
Transaction Costs	<u>—</u>	<u>405,238</u>	<u>—</u>	<u>717,850</u>
Total Costs and Expenses	<u>15,912,055</u>	<u>16,129,713</u>	<u>29,255,627</u>	<u>29,144,132</u>
Income before Provision for Income Taxes	1,477,930	2,327,849	2,005,398	3,141,008
Provision for Income Taxes	687,238	1,034,928	871,023	1,375,339
Net Income	<u>\$ 790,692</u>	<u>\$ 1,292,921</u>	<u>\$ 1,134,375</u>	<u>\$ 1,765,669</u>
Earnings per Share:				
Basic	<u>\$ 0.11</u>	<u>\$ 0.18</u>	<u>\$ 0.16</u>	<u>\$ 0.25</u>
Diluted	<u>\$ 0.11</u>	<u>\$ 0.18</u>	<u>\$ 0.16</u>	<u>\$ 0.25</u>
Number of Common Shares:				
Weighted average shares outstanding — Basic	<u>7,054,442</u>	<u>7,006,882</u>	<u>7,054,442</u>	<u>7,004,643</u>
Weighted average and potential dilutive outstanding	<u>7,068,085</u>	<u>7,086,793</u>	<u>7,070,874</u>	<u>7,090,574</u>

See Notes to Consolidated Financial Statements.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(UNAUDITED)

	Three Months Ended May 31,		Six Months Ended May 31,	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Net Income	\$ 790,692	\$ 1,292,921	\$ 1,134,375	\$ 1,765,669
Other Comprehensive Income				
Unrealized holding gains (losses) on investments	<u>12,269</u>	<u>(6,678)</u>	<u>32,967</u>	<u>(266)</u>
Comprehensive Income	<u>\$ 802,961</u>	<u>\$ 1,286,243</u>	<u>\$ 1,167,342</u>	<u>\$ 1,765,403</u>
Earnings Per Share:				
Basic	<u>\$ 0.11</u>	<u>\$ 0.18</u>	<u>\$ 0.17</u>	<u>\$ 0.25</u>
Diluted	<u>\$ 0.11</u>	<u>\$ 0.18</u>	<u>\$ 0.17</u>	<u>\$ 0.25</u>
Number of Common Shares:				
Weighted average shares outstanding — Basic	<u>7,054,442</u>	<u>7,006,882</u>	<u>7,054,442</u>	<u>7,004,643</u>
Weighted average and potential dilutive outstanding	<u>7,068,085</u>	<u>7,086,793</u>	<u>7,070,874</u>	<u>7,090,574</u>

See Notes to Consolidated Financial Statements.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Six Months Ended	
	May 31, 2008	May 31, 2007
Cash Flows from Operating Activities:		
Net income	\$ 1,134,375	\$ 1,765,669
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	118,871	138,467
Loss on write off of fixed assets	—	3,298
(Gain) on sale of securities	(45,608)	(18,663)
(Increase) in deferred income taxes	(152,573)	(36,016)
(Increase) in accounts receivable	(2,054,385)	(3,274,194)
(Increase) decrease in inventory	(690,449)	(373,414)
(Increase) decrease in prepaid expenses and miscellaneous receivables	(15,905)	176,570
(Increase) in prepaid income taxes and refunds due	(315,729)	(515,699)
Increase in accounts payable and accrued liabilities	2,047,035	1,992,086
(Decrease) in income taxes payable	(—)	(413,869)
Net Cash Provided by (Used in) Operating Activities	<u>25,632</u>	<u>(555,765)</u>
Cash Flows from Investing Activities:		
Acquisition of property, plant and equipment	(189,424)	(195,013)
Acquisition of intangible assets	—	(522)
Purchase of marketable securities	(11,085,450)	(6,976,745)
Proceeds from sale and maturity of investments	<u>9,290,000</u>	<u>7,045,220</u>
Net Cash (Used in) Investing Activities	<u>(1,984,874)</u>	<u>(127,060)</u>
Cash Flows from Financing Activities:		
Increase in capital lease obligation	—	71,388
Payments in capital lease obligation	(24,513)	(15,278)
Dividends paid	<u>(1,340,344)</u>	<u>(981,135)</u>
Net Cash (Used in) Financing Activities	<u>(1,364,857)</u>	<u>(925,025)</u>
Net (Decrease) in Cash	(3,324,099)	(1,607,850)
Cash and Cash Equivalents at Beginning of Period	<u>6,743,960</u>	<u>4,385,340</u>
Cash and Cash Equivalents at End of Period	<u>\$ 3,419,861</u>	<u>\$ 2,777,490</u>
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the period for:		
Interest	\$ 7,629	\$ 19,873
Income taxes	1,339,325	2,326,200
Schedule of Non Cash Financing Activities:		
Acquisition of assets through capital leases	\$ 20,814	\$ 38,785
Dividends declared and accrued	1,481,433	980,330

See Notes to Consolidated Financial Statements.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 — BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month period ended May 31, 2008 are not necessarily indicative of the results that may be expected for the year ended November 30, 2008. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended November 30, 2007. The accompanying unaudited condensed consolidated financial statements, in the opinion of management, include all adjustments necessary for a fair presentation. All such adjustments are of a normal recurring nature.

NOTE 2 — ORGANIZATION AND DESCRIPTION OF BUSINESS

CCA Industries, Inc. ("CCA") was incorporated in the State of Delaware on March 25, 1983.

CCA manufactures and distributes health and beauty aid products.

CCA has several wholly-owned subsidiaries, CCA Cosmetics, Inc., CCA Labs, Inc., Berdell, Inc., Nutra Care Corporation and CCA Online Industries, Inc., all of which are currently inactive. CCA has an active wholly-owned subsidiary, CCA IND., S.A. DE C.V., a Variable Capital Corporation organized pursuant to the laws of Mexico.

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation:

The consolidated financial statements include the accounts of CCA and its wholly-owned subsidiaries (collectively the "Company"). All significant inter-company accounts and transactions have been eliminated.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Estimates and Assumptions:

The consolidated financial statements include the use of estimates, which management believes are reasonable. The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Other Comprehensive Income:

Total comprehensive income includes changes in equity that are excluded from the consolidated statement of operations and are recorded directly into a separate section of consolidated statements of comprehensive income. The Company's accumulated other comprehensive income shown on the consolidated balance sheet consist of unrealized gains and losses on investment holdings net of any tax consequence.

Short-Term Investments and Marketable Securities:

Short-term investments and marketable securities consist of corporate and government bonds and equity securities. The Company has classified its investments as Available-for-Sale securities. Accordingly, such investments are reported at fair market value, with the resultant unrealized gains and losses reported as a separate component of shareholders' equity, and on the Statement of Comprehensive Income.

Statements of Cash Flows Disclosure:

For purposes of the statement of cash flows, the Company considers all highly liquid instruments purchased with an original maturity of less than three months to be cash equivalents.

For the six months ended May 31, 2008, dividends declared were \$1,481,433 and dividends paid were in the amount of \$1,340,344.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounts Receivable:

Accounts receivable consist of trade receivables recorded at original invoice amount, less an estimated allowance for uncollectible amounts. The accounts receivable balance is further reduced by allowances for coop advertising and reserves for returns which are anticipated to be taken as credits against the balances as of May 31, 2008. The allowances and reserves which are anticipated to be deducted from future invoices are included in accrued liabilities. Trade credit is generally extended on a short term basis; thus trade receivables do not bear interest, although a finance charge may be applied to receivables that are past due. Trade receivables are periodically evaluated for collectibility based on past credit history with customers and their current financial condition. Changes in the estimated collectibility of trade receivables are recorded in the results of operations for the period in which the estimate is revised. Trade receivables that are deemed uncollectible are offset against the allowance for uncollectible accounts. The Company generally does not require collateral for trade receivables.

Inventories:

Inventories are stated at the lower of cost (first-in, first-out) or market.

Product returns that are resaleable are recorded in inventory when they are received at the lower of their original cost or market, as appropriate. Obsolete inventory is written off and its value is removed from inventory at the time its obsolescence is determined.

Property and Equipment and Depreciation and Amortization:

Property and equipment are stated at cost. The Company charges to expense repairs and maintenance items, while major improvements and betterments are capitalized. When the Company sells or otherwise disposes of property and equipment items, the cost and related accumulated depreciation are removed from the respective accounts and any gain or loss is included in earnings.

Depreciation and amortization are provided on the straight-line method over the following estimated useful lives or lease terms of the assets:

Machinery and equipment	5–7 Years
Furniture and fixtures	3–10 Years
Tools, dies and masters	3 Years
Transportation equipment	5 Years
Leasehold improvements	Remaining life of the lease (approximately four years)

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Intangible Assets:

Intangible assets are stated at cost. Patents are amortized on the straight-line method over a period of 17 years. Such intangible assets are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable.

Web Site Costs:

Certain costs incurred in creating the graphics and content of the Company's web site has been capitalized in accordance with the Financial Accounting Standards Emerging Issue Task Force ("EITF") No. 0-02, "Accounting for Web Site Development Costs". The Company has determined that these costs will be amortized over a two year period. Web site design and conceptual costs are expensed as incurred.

Financial Instruments:

The carrying value of assets and liabilities considered financial instruments approximate their respective fair value.

Income Taxes:

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes.

Tax Credits:

Tax credits, when present, are accounted for using the flow-through method as a reduction of income taxes in the years utilized.

Earnings Per Common Share:

The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 128, "Earning Per Share" in 1998. Basic earning per share is calculated using the average number of shares of common stock outstanding during the period. Diluted earnings per share is computed on the basis of the average number of common shares outstanding plus the effect of outstanding common stock equivalents using the "treasury stock method" and convertible debentures using the "if-converted" method. Common stock equivalents consist of stock options.

Reclassifications:

Certain prior years amounts have been reclassified to conform with the current years presentation.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition:

The Company recognizes sales upon shipment of merchandise. Net sales comprise gross revenues less expected returns, trade discounts, customer allowances and various sales incentives. Although no legal right of return exists between the customer and the Company, it is an industry-wide practice to accept returns from customers. The Company, therefore, records a reserve for returns equal to its gross profit on its historical percentage of returns on its last five months sales. Those returns which are anticipated to be taken as credits against the balances as of May 31, 2008 are offset against the accounts receivable. The reserves which are anticipated to be deducted from future invoices are included in accrued liabilities.

Sales Incentives:

In accordance with EITF 01-9, the Company has accounted for certain sales incentives offered to customers by charging them directly to sales as opposed to “advertising and promotional” expense. Had EITF 01-9 not been adopted, net sales for the three months ended May 31, 2008 and 2007 would have been \$18,771,278 and \$19,789,911, respectively. Net sales for the six months ended May 31, 2008 and 2007 would have been \$33,711,363 and \$34,515,086, respectively.

Advertising Costs:

The Company’s policy for fiscal financial reporting is to charge advertising cost to operations as incurred.

Shipping and Handling Costs:

The Company’s policy for fiscal financial reporting is to charge shipping costs as part of selling, general and administrative expense as incurred. Freight costs included were \$992,620 and \$840,012 for the three months ended May 31, 2008 and 2007, respectively. Freight costs included were \$1,656,559 and \$1,421,162 for the six months ended May 31, 2008 and 2007, respectively.

Stock Options:

In December 2004, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards (“SFAS”) No. 123R, “Accounting for Share-Based Compensation” which is a revision of SFAS No. 123. Effective for annual or interim periods beginning after December 15, 2005, SFAS No. 123R requires stock grants to employees to be recognized in the income statement based on their fair values. The adoption of SFAS No. 123R did not have any impact on the Company’s financial position, results of operations or cash flow.

Recent Accounting Pronouncements:

In June 2006, the Financial Accounting Standards Board (“FASB”) issued FASB Interpretation No. 48 (“FIN No. 48”) “Accounting for Uncertainty in Income Taxes — an Interpretation of FASB No. 109”. FIN No. 48 established a recognition threshold and measurement for income tax positions recognizes in an enterprise’s financial statements in accordance with FASB No. 109, “Accounting for Income Taxes”. FIN No. 48 also prescribes a two-step evaluation process for tax positions. The first step is recognition and the second is measurement. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Company adopted FIN No. 48 on December 1, 2007. The adoption of FIN No. 48 will have no material impact on the Company’s financial position or results of operation.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recent Accounting Pronouncements (Continued)

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, “Fair Value Measurements” (“SFAS No. 157”). SFAS No. 157 defines fair value, established a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements, the FASB previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods in those fiscal years. Accordingly, the Company adopted SFAS No. 157 on December 1, 2007. The adoption of SFAS No. 157 will have no material impact on the Company’s financial position or results of operation.

In September 2006, the FASB issued SFAS No. 158, Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of SFAS Statements Nos. 87, 88, 106 and 132R. SFAS No. 158, requires an employer to recognize the over-funded or under-funded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position, measure a plan’s assets and obligations as of the end of the employer’s fiscal year-end and recognize changes in the funded status in the year in which the changes occur through comprehensive income. SFAS No. 158 is effective as of the end of the fiscal year ending after December 15, 2007. Since the Company does not have a defined benefit pension or post retirement plan, the adoption will not have an impact on the Company’s financial statements.

In September 2006, the Securities and Exchange Commission (“SEC”) issued Staff Accounting Bulletin No. 108 (“SAB 108”) which provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. SAB 108 is effective for the first fiscal year ending after November 15, 2006 which was the fiscal year ending November 30, 2006. The adoption of this statement had no material impact on the Company’s financial position or results of operations.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159 (“SFAS No. 159”). SFAS No. 159 which amends SFAS No. 115 allows certain financial assets and liabilities to be recognized, at the Company’s election, at fair market value, with any gains or losses for the period recorded in the statement of income. SFAS No. 159 included available-for-sale securities in the assets eligible for this treatment. Currently, the Company records the gains or losses for the period in the statement of comprehensive income and in the equity section of the balance sheet. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007, and interim periods in those fiscal years. The Company, at this time, has not elected to recognize any gains or losses for its available-for-sale securities in the statement of income, and accordingly there will be no impact on the Company’s financial position or results of operations.

In November 2007, the SEC issued Staff Accounting Bulletin No. 109 (“SAB 109”) which provides interpretive guidance regarding written derivative loan commitments that are accounted for at fair value through earnings. SAB 109 is effective for fiscal quarters beginning after December 15, 2007, and accordingly was adopted by the Company on December 1, 2007. The adoption of this statement will have no material impact on the Company’s financial position or results of operation.

In December 2007, the SEC issued Staff Accounting Bulletin No. 110 (“SAB 110”) which provides interpretive guidance regarding the use of a “simplified” method in estimating the expected term of “plain vanilla” share options in accordance with FASB No. 123. SAB 110 is effective as of January 1, 2007, and accordingly was adopted by the Company on that date. The adoption of this statement will have no material impact on the Company’s financial position or results of operation.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 3 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recent Accounting Pronouncements (Continued)

In December 2007, the FASB issued a revised Statement of Financial Accounting Standards No. 141 (“SFAS No. 141 (revised)”) which establishes the methods for accounting for business combinations. SFAS No. 141 (revised) defines the acquirer and the acquisition date. SFAS No. 141 revised is effective for acquisition dates on or after December 15, 2008. The adoption of this statement will have no material impact on the Company’s financial position or results of operation.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 (“SFAS No. 160”) which establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. The Company has not determined the impact, if any, of the adoption of SFAS No. 160.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 4 — INVENTORIES

The components of inventory consist of the following:

	<u>May 31, 2008</u>	<u>November 30, 2007</u>
Raw materials	\$ 5,184,809	\$ 4,717,225
Finished goods	<u>3,362,962</u>	<u>3,140,097</u>
	<u>\$ 8,547,771</u>	<u>\$ 7,857,322</u>

At May 31, 2008 and November 30, 2007 the Company had a reserve for obsolescence of \$433,084 and \$604,746, respectively.

NOTE 5 — PROPERTY AND EQUIPMENT

The components of property and equipment consisted of the following:

	<u>May 31, 2008</u>	<u>November 30, 2007</u>
Machinery and equipment	\$ 188,583	\$ 130,346
Furniture and equipment	843,665	795,714
Transportation equipment	10,918	10,918
Tools, dies, and masters	361,903	379,171
Capitalized lease obligations	263,067	242,254
Web Site	20,000	—
Leasehold improvements	<u>311,309</u>	<u>281,582</u>
	1,999,445	1,839,985
Less: Accumulated depreciation and amortization	<u>1,342,220</u>	<u>1,277,457</u>
Property and Equipment — Net	<u>\$ 657,225</u>	<u>\$ 562,528</u>

Depreciation expense for the six months ended May 31, 2008 and 2007 amounted to \$115,541 and \$134,822, respectively.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 6 — INTANGIBLE ASSETS

Intangible assets consist of owned trademarks and patents for ten product lines

	<u>May 31,</u> <u>2008</u>	<u>November 30,</u> <u>2007</u>
Patents and trademarks	\$ 636,608	\$ 636,608
Less: Accumulated amortization	<u>155,562</u>	<u>152,231</u>
Intangible Assets — Net	<u>\$ 481,046</u>	<u>\$ 484,377</u>

Patents are amortized on a straight-line basis over their legal life of 17 years and trademarks are adjusted to realizable value for each quarterly reporting period. Amortization expense for the six months ended May 31, 2008 and 2007 amounted to \$3,331 and \$3,645, respectively. Estimated amortization expense for November 30, 2008, 2009, 2010, 2011 and 2012 will be \$6,661, \$6,661, \$6,661, \$6,396 and \$6,134 respectively.

NOTE 7 — SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES

Short-term investments and marketable securities, which consist of stock and various corporate and government obligations, are stated at market value. The Company has classified its investments as Available-for-Sale securities and considers as current assets those investments which will mature or are likely to be sold in the next fiscal year. The remaining investments are considered non-current assets. The cost and market values of the investments at May 31, 2008 and November 30, 2007 were as follows:

	<u>May 31, 2008</u>		<u>November 30, 2007</u>	
	<u>COST</u>	<u>MARKET</u>	<u>COST</u>	<u>MARKET</u>
Current Corporate obligations	\$ 1,114,323	\$ 1,126,786	\$ 5,552,779	\$ 5,555,917
Government obligations (including mortgage backed securities)	8,487,080	8,495,665	2,335,358	2,140,921
Preferred stock	50,000	41,800	50,000	38,760
Common stock	51,649	53,088	51,649	58,860
Mutual funds	215,274	154,380	215,274	151,989
Other equity investments	<u>70,206</u>	<u>52,019</u>	<u>70,206</u>	<u>57,377</u>
Total Current	<u>9,988,532</u>	<u>9,923,738</u>	<u>8,275,266</u>	<u>8,003,824</u>

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 7 — SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

	<u>COST</u>	<u>MARKET</u>	<u>COST</u>	<u>MARKET</u>
Non-Current:				
Corporate obligations	998,370	995,295	400,000	400,000
Government obligations	1,075,000	1,075,000	3,445,577	3,626,508
Preferred stock	2,774,845	2,685,320	774,845	674,996
Other equity investments	<u>0</u>	<u>0</u>	<u>100,000</u>	<u>100,000</u>
Total Non-Current	<u>4,848,215</u>	<u>4,755,615</u>	<u>4,720,422</u>	<u>4,801,504</u>
Total	<u>\$ 14,836,747</u>	<u>\$ 14,679,353</u>	<u>\$ 12,995,688</u>	<u>\$ 12,805,328</u>

The Company had at May 31, 2008 three auction rate bonds, two issued by the New Jersey Economic Development Authority (“NJEDA”), and one issued by the New Jersey State Higher Education Assistance Authority (“NJHE”). The bonds are recorded as non-current marketable securities. One of the NJEDA bonds with a par value of \$425,000 was sold June 3, 2008 at par value plus accrued interest. The remaining NJEDA bond has an original par value of \$150,000, a maturity date of May 1, 2019, and a rating of Aaa by Moody’s AAA by S&P and AAA by Fitch. The current interest rate is 4.33% as of June 13 2008. NJHE has an original par value of \$500,000, a maturity date of December 1, 2040, a rating of AA by S&P, AAA by Fitch, and has been placed on negative watch. The current interest rate is 14.0% as of June 13, 2008. Beginning in February 2008, more shares for sale were submitted in the regularly scheduled auctions for the NJEDA and NJHE auction rate bonds than there were offers to buy. This meant that these auctions “failed to clear” and that many or all auction bond holders who wanted to sell their shares in these auctions were unable to do so. The Company believes that no impairment has occurred as of May 31, 2008, as the Company has the ability and intent to hold these investments long enough to avoid realizing any significant loss. If uncertainties in the credit and capital markets continue, these markets may deteriorate further, or there are any further ratings downgrades, or if the Company no longer has the ability to hold these investments, the Company may be required to recognize impairment charges.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 8 — ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The following items which exceeded 5% of total current liabilities are included in accounts payable and accrued liabilities as of:

	<u>May 31,</u> <u>2008</u>	<u>November 30,</u> <u>2007</u>
	(In Thousands)	(In Thousands)
a) Media Advertising	\$ 2,366	\$ *
b) Coop Advertising	1,393	1,214
c) Accrued Returns	1,190	964
d) Accrued Bonuses	*	841
e) Vacation Accrual	*	485
	<u>\$ 4,949</u>	<u>\$ 3,504</u>

* under 5%

All other liabilities were for trade payables or individually did not exceed 5% of total current liabilities.

NOTE 9 — OTHER INCOME

Other income consists of the following:

	<u>Three Months Ending May 31,</u>		<u>Six Months Ending May 31,</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Interest and dividend income	\$ 86,982	\$ 166,802	\$ 291,186	\$ 372,362
Royalty income	26,000	36,340	53,043	70,467
Realized gain on sale of Bonds	(4,073)	13,416	(4,073)	21,785
Miscellaneous	23,016	13,591	23,664	13,641
	<u>\$ 131,925</u>	<u>\$ 230,149</u>	<u>\$ 363,820</u>	<u>\$ 478,255</u>

NOTE 10 — NOTES PAYABLE

The Company has an available line of credit of \$25,000,000. Interest is calculated at the Company's option, either on the outstanding balance at the prime rate minus 1% or Libor plus 150 basis points at the Company's option. The line of credit is unsecured as of May 31, 2008 and must adhere to certain financial covenants pertaining to net worth and debt coverage. The Company was not utilizing their available credit line at May 31, 2008 and November 30, 2007. The Company has extended the line of credit through August 31, 2008.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 11 — COMMITMENTS AND CONTINGENCIES

Litigation:

All of the Company's litigation other than in the ordinary course of business has been dismissed. Refer to Form 8-K, filed on May 8, 2007 with the United States Securities and Exchange Commission for further information.

Dividends and Capital Transactions:

On December 5, 2007, the board of directors declared a \$0.10 per share dividend for the first quarter ending February 29, 2008. The dividend is payable to all shareholders of record as of February 1, 2008, and was paid on March 1, 2008.

On February 25, 2008, the board of directors declared a \$0.11 per share dividend for the second quarter ending May 31, 2008. The dividend is payable to all shareholders of record as of May 1, 2008, and payable on June 1, 2008.

Collective Bargaining Agreement:

On July 8, 2008, the Company signed a new collective bargaining agreement with Local 108, L.I.U. of N.A., AFL-CIO with similar provisions of the one that expired on January 1, 2008. The new agreement is effective January 1, 2008. Other than standard wage, holiday, vacation and sick day provisions, the agreement calls for CCA to contribute to the Recycling and General Industrial Union Local 108 Welfare Fund ("Welfare Fund") certain benefits costs. The Welfare Fund will be providing medical, dental and life insurance for the Company's employees covered under the collective bargaining agreement. Previously, the Company provided the covered employees medical, dental and life insurance benefits directly. The new collective bargaining agreement is in effect through December 31, 2010. This agreement pertains to 29% of the CCA labor force.

NOTE 12 — 401(K) PLAN

The Company has adopted a 401(K) Profit Sharing Plan that all employees with over one year of service and attained age 21 are eligible to join. Employees may make salary reduction contributions up to twenty-five percent of compensation not to exceed the federal government limits. The Plan allows for the Company to make discretionary contributions. For all fiscal periods to date, the Company did not make any contributions.

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 13 — INCOME TAXES

CCA and its subsidiaries file a consolidated federal income tax return.

At May 31, 2008 and November 30, 2007, respectively, the Company had temporary differences arising from the following:

Type	May 31, 2008			
	Amount	Deferred Tax	Classified As Short-Term Asset	Long-Term (Liability)
Depreciation	\$ 74,244	\$ 29,623	\$ —	\$ 29,623
Reserve for bad debts	191,499	76,408	76,408	—
Reserve for returns	580,479	231,613	231,613	—
Reserve for obsolete inventory	433,084	172,800	172,800	—
Vacation accrual	509,329	203,222	203,222	—
Charitable Contributions	336,976	134,453	134,453	—
Section 263A costs	250,000	99,750	99,750	—
Net deferred income tax		\$ 947,869	\$ 918,246	\$ 29,623

Type	November 30, 2007			
	Amount	Deferred Tax	Classified As Short-Term Asset	Long-Term (Liability)
Depreciation	\$ 74,244	\$ 29,475	\$ —	\$ 29,475
Reserve for bad debts	141,607	56,218	56,218	—
Reserve for returns	452,695	179,720	179,720	—
Reserve for obsolete inventory	604,746	240,084	240,084	—
Vacation accrual	484,971	192,534	192,534	—
Section 263A costs	245,000	97,265	97,265	—
Net deferred income tax		\$ 795,296	\$ 765,821	\$ 29,475

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 13 — INCOME TAXES (CONTINUED)

Income tax expense (benefit) is made up of the following components:

	Three Months Ended May 31, 2008		
	Federal	State & Local	Total
Current tax expense	\$ 488,095	\$ 141,979	\$ 630,074
Tax credits	0	0	0
Deferred tax expense	44,283	12,881	57,164
	<u>\$ 532,378</u>	<u>\$ 154,860</u>	<u>\$ 687,238</u>

	Three Months Ended May 31, 2007		
	Federal	State & Local	Total
Current tax expense	\$ 801,917	\$ 233,266	\$ 1,035,183
Tax credits	0	0	0
Deferred tax (benefit)	(198)	(57)	(255)
	<u>\$ 801,719</u>	<u>\$ 233,209</u>	<u>\$ 1,034,928</u>

	Six Months Ended May 31, 2008		
	Federal	State & Local	Total
Current tax expense	\$ 707,285	\$ 207,799	\$ 915,084
Tax credits	0	0	0
Deferred tax (benefit)	(34,056)	(10,005)	(44,061)
	<u>\$ 673,229</u>	<u>\$ 197,794</u>	<u>\$ 871,023</u>

	Six Months Ended May 31, 2007		
	Federal	State & Local	Total
Current tax expense	\$ 1,080,322	\$ 316,310	\$ 1,396,632
Tax credits	0	0	0
Deferred tax (benefit)	(16,471)	(4,822)	(21,293)
	<u>\$ 1,063,851</u>	<u>\$ 311,488</u>	<u>\$ 1,375,339</u>

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 13 — INCOME TAXES (CONTINUED)

Prepaid income taxes and refund due are made up of the following components:

	<u>Federal</u>	<u>State & Local</u>	<u>Total</u>
May 31, 2008	\$ 824,771	\$ 330,651	\$ 1,155,422
November 30, 2007	\$ 625,350	\$ 214,343	\$ 839,693

A reconciliation of income tax expense computed at the statutory rate to income tax expense at the effective rate for the three months ended May 31, 2008 and May 31, 2007 is as follows:

	<u>Three Months Ended May 31, 2008</u>		<u>Three Months Ended May 31, 2007</u>	
	<u>Amount</u>	<u>Percent Of Pretax Income</u>	<u>Amount</u>	<u>Percent Of Pretax Income</u>
Income tax expense at federal statutory rate	\$ 502,496	34.00%	\$ 791,469	34.00%
Increases in taxes resulting from:				
State income taxes, net of federal income tax benefit	87,789	5.94	138,274	5.94
Non-deductible expenses and other adjustments	<u>96,953</u>	<u>6.56</u>	<u>105,185</u>	<u>4.52</u>
Income tax expense at effective rate	<u>\$ 687,238</u>	<u>46.50%</u>	<u>\$ 1,034,928</u>	<u>44.46%</u>

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 13 — INCOME TAXES (CONTINUED)

A reconciliation of income tax expense computed at the statutory rate to income tax expense at the effective rate for the six months ended May 31, 2008 and May 31, 2007 is as follows:

	<u>Six Months Ended May 31, 2008</u>		<u>Six Months Ended May 31, 2007</u>	
	<u>Amount</u>	<u>Percent Of Pretax Income</u>	<u>Amount</u>	<u>Percent Of Pretax Income</u>
Income tax expense at federal statutory rate	\$ 681,835	34.00%	\$ 1,067,943	34.00%
Increases in taxes resulting from:				
State income taxes, net of federal income tax benefit	119,121	5.94	186,576	5.94
Non-deductible expenses and other adjustments	<u>70,067</u>	<u>3.49</u>	<u>120,820</u>	<u>3.85</u>
Income tax expense at effective rate	<u>\$ 871,023</u>	<u>43.43%</u>	<u>\$ 1,375,339</u>	<u>43.79%</u>

CCA INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 14 — TRANSACTION EXPENSES

On November 1, 2006 the Company entered into a letter of intent with Dubilier and Company relating to a proposed acquisition of the Company by Dubilier. A copy of the letter of intent was included as an exhibit to the Company's 8K filed Report with the Securities and Exchange Commission on November 2, 2006. On April 2, 2007, the Company received an opinion from an investment banking company that from a financial point of view, the proposed transaction is fair to all shareholders. On April 10, 2007 the Company was advised by Dubilier that it was unable to obtain its financing, despite the fact that the Company had met all of its financial requirements of earnings before income tax, depreciation, and amortization, as well as net working capital. The board of directors terminated all negotiations with Dubilier. For the three and six month periods ended May 31, 2007, costs associated with the proposed acquisition amounted to \$405,238 and \$717,850 respectively, and are included as transaction costs in the statement of income.

NOTE 15 — SUBSEQUENT EVENTS

On June 25, 2008, the Board of Directors declared an \$0.11 per share dividend to all shareholders of record as of August 1, 2008, and payable on September 1, 2008.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED)

Except for historical information contained herein, this "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains forward-looking statements. These statements involve known and unknown risks and uncertainties that may cause actual results or outcomes to be materially different from any future results, performances or achievements expressed or implied by such forward-looking statements, and statements which explicitly describe such issues. Investors are urged to consider any statement labeled with the terms "believes," "expects," "intends" or "anticipates" to be uncertain and forward-looking.

For the three-month period ended May 31, 2008, the Company had revenues of \$17,389,985 and net income of \$790,692 after provision for taxes of \$687,239. For the same quarter in 2007, revenues were \$18,457,562 and net income was \$1,292,921 after a provision for taxes of \$1,034,928. Earnings per share were \$0.11 (diluted) for the second quarter 2008 as compared to earnings of \$0.18 (diluted) for the second quarter 2007. In accordance with EITF 01-9, the Company has accounted for certain sales incentives offered to customers by charging them directly to sales as opposed to advertising and promotional expenses. Net sales for the second quarter of 2008 were reduced by \$1,513,218 and offset by an equal reduction of trade promotional expenses, which were included in the Company's advertising expense budget. In the same period of the prior year, gross sales were reduced by \$1,562,498 and trade promotion was credited by that amount. These accounting adjustments under EITF 01-9 do not affect net income.

The Company's net sales decreased from \$18,227,413 for the three-month period ended May 31, 2007 to \$17,258,060 for the three-month period ended May 31, 2008. Sales incentives for the second quarter of 2008 decreased \$49,280 from the second quarter of 2007. Gross sales were lower in the second quarter of 2008 versus the same period in 2007 due to less promotional events than last year. In addition, sales of the Mega-T diet product were down. The Company attributes the sales decline to the heavily advertised former prescriptive diet aid by a leading pharmaceutical company. The Company will be introducing several new unique diet aids in their fourth quarter in order to offset the recent sales decline in their Mega-T diet aid sales. In addition, the Company will be introducing a number of new SKUs to their other brands also in the upcoming third and fourth quarters. Sales returns and allowances were 16.3% of gross sales for the three-month period ended May 31, 2008 versus 16.6% for the same period last year. Sales returns were lower, with \$1,700,731 or 8.1% of gross sales for the second quarter of 2008, versus \$1,866,574 or 8.4% for the second quarter of 2007. Gross profit margins decreased slightly to 63.3% from 63.4% for the three months ended May 31, 2008 and May 31, 2007 respectively.

The Company's gross sales net of returns by category for the second quarter of 2008 were: Skin Care \$6,679,954, 35.6%; Dietary Supplement \$5,715,588, 30.5%; Oral Care \$4,485,228, 23.9%; Nail Care \$1,928,950, 10.3%; Fragrance \$254,349, 1.3%; and Miscellaneous \$(292,791) -1.6%; for a total of \$18,771,278. The Company makes every effort to control the cost of manufacturing and has had no substantial cost increases. Income before taxes is \$1,477,930 as compared to \$2,327,849 for the same quarter in 2007. Returns and accounts receivable reserves accounted for \$1,897,017 that was expensed against earnings for the second quarter of 2008.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED) (CONTINUED)

Advertising media expenditures were \$75,755 lower in the second quarter of 2008 versus the same period in 2007. The reduction in advertising expense was due to the Company working to adjust its business model by decreasing the amount of its media advertising and focusing more on co-operative advertising with its retail partners. A major portion of the Company's co-operative advertising is reclassified as a reduction of net sales. Included in advertising media expense is the cost of newspaper inserts. In addition to the increased focus on co-operative advertising, the Company has strategically allocated increased funding for the newspaper inserts. This expense increased from \$43,608 in the second quarter of 2007 to \$324,953 in the second quarter of 2008. The Company, as part of its new strategy, has also redesigned portions of its web site. Web design costs that were expensed as part of advertising media expenditures for the second quarter of 2008 were \$101,515. The Company did not have any web design expenses for the second quarter of 2007.

The selling, general and administrative expenses for the second quarter of 2008 increased \$562,776 to \$5,785,682 from \$5,222,906 in the second quarter 2007. The increase was primarily due to increased shipping costs of \$152,608, increased royalties of \$66,327, increased rent, utilities and warehouse expenses of \$58,400, decrease in costs allocated to costs of goods sold of \$160,161, increased legal and accounting of \$17,046 and increased personnel costs of \$59,491. As part of its efforts to enhance its marketing strategy, the Company has invested to increase the marketing staff. This has resulted in increased personnel and related support costs. It is anticipated that the positive results of this marketing investment will be seen in future periods. The Company had rent expense for the Company's new additional warehouse facility at 99 Murray Hill Parkway, East Rutherford, while still paying rent at its Lodi facility. The lease at the Lodi facility ended on April 30, 2008. Earnings were impacted during the second quarter of 2007 by transaction expenses related to the proposed acquisition of the Company by Dubilier as disclosed in Note 13. Transaction expenses incurred during the three month period ended May 31, 2007 were \$405,238.

The effective tax rate for the second quarter of 2008 was 46.5% versus 44.5% for the second quarter of 2007. The increase in the tax rate was primarily due to the amount of non-deductible expenses and adjustments as a percentage of pre-tax income, which for the second quarter of 2008 were \$96,953 or 6.56% of pre-tax income versus \$105,185 or 4.52% of pre-tax income for the second quarter of 2007.

For the six month period ended May 31, 2008, the Company had revenues of \$31,261,025 and net income of \$1,134,375 after provision for taxes of \$871,023. For the six month period ended May 31, 2007, revenues were \$32,285,140 and net income was \$1,765,669 after a provision for taxes of \$1,375,339. Earnings per share were \$0.16 (diluted) for the first half of 2008 as compared to earnings of \$0.25 (diluted) for the first half of 2007. In accordance with EITF 01-9, the Company has accounted for certain sales incentives offered to customers by charging them directly to sales as opposed to advertising and promotional expenses. Net sales for the first half of 2008 were reduced by \$2,814,157 and offset by an equal reduction of trade promotional expenses, which were included in the Company's advertising expense budget. In the same period of the prior year, gross sales were reduced by \$2,708,201 and trade promotion was credited by that amount. These accounting adjustments under EITF 01-9 do not affect net income.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED) (CONTINUED)

The Company's net sales decreased from \$31,806,885 for the six month period ended May 31, 2007 to \$30,897,205 for the six month period ended May 31, 2008. Sales incentives for the first half of 2008 increased \$105,956 from the first half of 2007. Gross sales were lower in the first half of 2008 versus the same period in 2007 due to less promotional events than last year. In addition, sales of the Mega-T diet product were down. The Company attributes the sales decline to the heavily advertised former prescriptive diet aid by a leading pharmaceutical company. The Company will be introducing several new unique diet aids in their fourth quarter in order to offset the recent sales decline in their Mega-T diet aid sales. In addition, the Company will be introducing a number of new SKUs to their other brands also in the upcoming third and fourth quarters. Sales returns and allowances were 15.6% of gross sales for the six month period ended May 31, 2008 versus 16.3% for the same period last year. Sales returns were lower, with \$2,567,226 or 6.9% of gross sales for the first half of 2008, versus \$2,943,356 or 7.6% for the first half of 2007. Gross profit margins increased to 63.7% from 63.1% for the six months ended May 31, 2008 and May 31, 2007 respectively.

The Company's gross sales net of returns by category for the first half of 2008 were: Skin Care \$11,335,108, 33.6%; Dietary Supplement \$9,730,592, 28.9%; Oral Care \$8,541,268, 25.3%; Nail Care \$3,964,698, 11.8%; Fragrance \$442,710, 1.3%; and Miscellaneous \$(303,014) -0.9%; for a total of \$33,711,362. The Company makes every effort to control the cost of manufacturing and has had no substantial cost increases. Income before taxes for the first half of 2008 was \$2,005,398 as compared to \$3,141,008 for the first half of 2007. Returns and accounts receivable reserves accounted for \$2,966,433 that was expensed against earnings for the first half of 2008.

Advertising media expenditures were \$257,584 lower in the first half of 2008 versus the same period in 2007. The reduction in advertising expense was due to the Company working to adjust its business model by decreasing the amount of its media advertising and focusing more on co-operative advertising with its retail partners. A major portion of the Company's co-operative advertising is reclassified as a reduction of net sales. Included in advertising media expense is the cost of newspaper inserts. In addition to the increased focus on co-operative advertising, the Company has strategically allocated increased funding for the newspaper inserts. This expense increased from \$199,909 in the first half of 2007 to \$526,342 in the first half of 2008. The Company, as part of its new strategy, has redesigned portions of its web site. Web design costs that were expensed as part of advertising media expenditures for the first half of 2008 were \$101,515. The Company did not have any web design expenses for the first half of 2007.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED) (CONTINUED)

The selling, general and administrative expenses for the first half of 2008 increased \$1,538,538 to \$11,266,843 from \$9,728,305 in the first half of 2007. The increase was primarily due to increased shipping costs of \$235,397, increased royalties of \$42,497, increased rent, utilities and warehouse expenses of \$82,799, increased computer costs of \$62,850, increased consulting and temporary help of \$86,048, decrease in costs allocated to costs of goods sold of \$427,407, increased legal and accounting of \$119,140 and increased personnel costs of \$195,842. As part of its efforts to enhance its marketing strategy, the Company has invested to increase the marketing staff. This has resulted in increased personnel and related support costs. It is anticipated that the positive results of this marketing investment will be seen in future periods. The Company had rent expense for the Company's new additional warehouse facility at 99 Murray Hill Parkway, East Rutherford, while still paying rent at its Lodi facility. The lease at the Lodi facility ended on April 30, 2008. Earnings were impacted during the first half of 2007 by transaction expenses related to the proposed acquisition of the Company by Dubilier as disclosed in Note 13. Transaction expenses incurred during the six month period ended May 31, 2007 were \$717,850.

The effective tax rate for the first half of 2008 was 43.4% versus 43.8% for the first half of 2007. Changes to the tax rate are due in part to changes in the deferred tax assets.

The Company's financial position as of May 31, 2008 consisted of current assets of \$35,785,400 and current liabilities of \$11,232,404, or a current ratio of 3.2 to 1. Shareholders' equity decreased from \$30,750,318 as of November 30, 2007 to \$30,436,227 as of May 31, 2008. The decrease was due to dividends declared of \$1,481,433 during the first half of 2008, while net income increased \$1,134,375 and unrealized income increased \$32,967.

The Company's cash and cash equivalents were \$3,419,861 as of May 31, 2008, a decrease of \$3,324,099 from November 30, 2007. The decrease was mainly due to the Company purchasing marketable securities and the payment of dividends. As of May 31, 2008, the Company had \$9,923,738 of short term marketable securities and \$4,755,615 of non-current securities. The Company's cash and cash equivalents together with both short and long term marketable securities, net of current liabilities were \$6,866,810 as of May 31, 2008.

The Company's cash flow from operations provided net cash of \$25,632 for the six months ended May 31, 2008. For the six months ended May 31, 2007, net cash of \$555,765 was used in the Company's operations.

The Company's long term investments as of May 31, 2008 were \$4,755,615. Please refer to footnote No. 7 of the financial statements for further information regarding the Company's investments.

Accounts receivable, net of reserves, were \$11,173,564 as compared to \$9,119,179 as of May 31, 2008 and November 30, 2007, respectively. The increase in accounts receivable is due to the timing of the Company's sales. Inventories, net of reserves, were \$8,547,771 as of May 31, 2008 as compared to \$7,857,322 as of November 30, 2007. Inventory is higher to satisfy sales requirements for the third quarter of 2008. Accounts payable and accrued expenses increased to \$10,401,493 as of May 31, 2008 from \$8,354,458 as of November 30, 2007. The Company was not utilizing any of the funds available under its \$25,000,000 unsecured credit line as of May 31, 2008.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company's financial statements record the Company's investments under the "mark to market" method (i.e., at date-of-statement market value). The investments are, categorically listed, in "Common Stock", "Mutual Funds", "Other Equity", "Preferred Stock", "Government Obligations" and "Corporate Obligations." \$105,107 of the Company's \$14,679,350 portfolio of investments (approximate, as at May 31, 2008) is invested in the "Common Stock" and "Other Equity" categories, and approximately \$2,727,120 in that category are Preferred Stock holdings. The Company does not take positions or engage in transactions in risk-sensitive market instruments in any substantial degree, nor as defined by SEC rules and instructions; therefore, the Company does not believe that its investment-market risk is material.

ITEM 4. CONTROLS AND PROCEDURES

With the participation of our Chief Executive Officer and Chief Financial Officer, management has carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of May 31, 2008.

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) subsequent to the date the controls were evaluated that materially affect, or are reasonably likely to materially affect, our internal control over financial reporting.

CCA INDUSTRIES, INC.

PART II OTHER INFORMATION

Item 1. Legal Proceedings:

See Part I — Note 11 of the Financial Statements regarding litigation.

Item 4. Submission of Matters to a Vote of Security Holders:

Our annual meeting of shareholders was held on June 25, 2008 in New York, New York. At the meeting the following persons were elected directors: Dunnan Edell (4,933,405 votes for and 573,117 votes withheld), Seth Hamot (5,232,469 votes for and 274,053 votes withheld) and Robert Lage (5,229,071 votes for and 277,051 votes withheld).

The shareholders approved the appointment of KGS LLP as the Company's independent certified public accountants for the fiscal year ending November 30, 2008 (5,165,495 votes for, 301,990 votes against and 39,035 votes abstained).

Item 5. Other Information:

Owners of Common Stock and owners of Class A Common Stock are entitled to one vote for each share of stock held, and the voting and other rights of each class are equivalent except in respect to the election of directors.

In respect to the election of directors, the Class A Common Stock shareholders have the right to elect four directors and the Common Stock shareholders have the right to elect three. (In consequence, no proposal to alter or change the right of Class A Common Stock shareholders to elect a majority of directors could be effectively voted unless a separate majority of Class A Common Stock shares were voted therefor.)

Item 6. Exhibits and Reports on Form 8-K:

(a) Exhibits

The following reports were filed with the Securities and Exchange Commission during the three months ended May 31, 2008:

(1) Form 10-Q, filed on April 14, 2008 for the quarter ended February 28, 2008

(11) Computation of Earnings Per Share*

(31.1) Certification of Chief Executive Officer pursuant to Rule 13a-14(a)*

(31.2) Certification of Chief Financial Officer pursuant to Rule 13a-14(a)*

(32.1) Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350*

(32.2) Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350*

* Filed herewith.

CCA INDUSTRIES, INC.

PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K (Continued):

(b) Reports on Form 8-K.

None.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: July 10, 2008

CCA INDUSTRIES, INC.

By: /s/ DAVID EDELL
David Edell, Chief Executive Officer

By: /s/ STEPHEN A. HEIT
Stephen A. Heit, Chief Financial Officer

EXHIBIT INDEX

Exhibit Number	Description
(11)	Computation of Earnings Per Share
(31.1)	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)
(31.2)	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)
(32.1)	Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350
(32.2)	Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350

CCA INDUSTRIES, INC. AND SUBSIDIARIES

COMPUTATION OF EARNINGS PER SHARE

(UNAUDITED)

	Three Months Ended		Six Months Ended	
	May 31,		May 31,	
	2008	2007	2008	2007
Item 6.				
Weighted average shares outstanding — Basic	7,054,442	7,006,882	7,054,442	7,004,643
Net effect of dilutive stock Options—based on the treasury stock method using average market	13,643	79,911	16,432	85,931
Weighted average shares outstanding — Diluted	7,068,085	7,086,793	7,070,874	7,090,574
Net Income (Loss)	\$ 790,692	\$ 1,292,921	\$ 1,134,375	\$ 1,765,669
Per share amount				
Basic	\$ 0.11	\$ 0.18	\$ 0.16	\$ 0.25
Diluted	\$ 0.11	\$ 0.18	\$ 0.16	\$ 0.25

CERTIFICATION

I, David Edell, certify that:

1. I have reviewed this quarterly report of May 31, 2008 on Form 10-Q of CCA Industries, Inc.;
2. To the best of my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. To the best of my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report.
4. The Registrant's other certifying officer, Stephen A. Heit and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relation to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer, Stephen A. Heit and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (d) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (e) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 10, 2008

/s/ DAVID EDELL

David Edell
Chief Executive Officer

CERTIFICATION

I, Stephen A. Heit, certify that:

1. I have reviewed this quarterly report of May 31, 2008 on Form 10-Q of CCA Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report.
4. The Registrant's other certifying officer, David Edell and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relation to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer, David Edell, and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (d) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (e) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 10, 2008

/s/ STEPHEN A. HEIT

Stephen A. Heit
Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE
SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CCA Industries, Inc. (the "Registrant") on Form 10-Q for the quarterly period ended May 31, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David Edell, Chief Executive Officer of the Registrant, certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report, to which this certification is attached, fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: July 10, 2008

/s/ DAVID EDELL

David Edell

Chief Executive Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE
SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CCA Industries, Inc. (the "Registrant") on Form 10-Q for the quarterly period ended May 31, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stephen A. Heit, Chief Financial Officer of the Registrant, certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report, to which this certification is attached, fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: July 10, 2008

/s/ STEPHEN A. HEIT

Stephen A. Heit
Chief Financial Officer