# FORM 10-Q

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C.20549

# QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended February 28, 2006	
Commission File Number <u>1-31643</u>	
CCA INDUSTRIES (Exact Name of Registrant as Spe	
Delaware (State or other jurisdiction of Incorporation or organization)	04-2795439 (I.R.S. Employer Identification Number)
200 Murray Hill Parkway <u>East Rutherford,NJ</u> (Address of principal executive offices)	07073 (Zip Code)
(201) 330-1400 Registrant's telephone number,	
15(d) of the Securities Exchange Act of 1934 during the p	1) has filed all reports required to be filed by Section 13 or preceding 12 months (or for such shorter period that the peen subject to such filing requirements for the past 90 days.
Indicate by check mark whether the Registrant is Exchange Act). Yes No_X	an accelerated filer (as defined in Rule 12b-2 of the
Common Stock, \$.01 Par Value – 6,045,543	shares of as February 28, 2006
Class A Common Stock, \$.01 Par Valu February 28, 200	
CCA INDUSTRIES, INC. AND	SUBSIDIARIES
INDEX	
	Page <u>Number</u>
PART I FINANCIAL INFORMATION:	

Item1. Financial Statements:

Consolidated Balance Sheets as of

February 28, 2006 and November 30, 2005	1-2
Consolidated Statements of Income for the three months ended February 28, 2006 and 2005	3
Consolidated Statements of Comprehensive Income for the three months ended February 28, 2006 and 2005	4
Consolidated Statements of Cash Flows for the three months ended February 28, 2006 and 2005	5
Notes to Consolidated Financial Statements	6-16
Item 2. Management Discussion and Analysis of Results of Operations and Financial Condition Item 3. Quantitative and Qualitative Disclosures about Market Risk Item 4. Controls and Procedures	17-18 18 18
PART II OTHER INFORMATION	19
Item 1. Legal Proceedings Item 4. Submission of Matters to a Vote of Security Holders Item 5. Other Information Item 6. Exhibits and Reports on Form 8-K	
SIGNATURES	20

# CONSOLIDATED BALANCE SHEETS

# $A\;S\;S\;E\;T\;S$

	February 28, <u>2006</u>	November 30, <u>2005</u>
		(Unaudited)
Current Assets		
Cash and cash equivalents	\$ 1,738,177	\$ 3,536,542
Short-term investments and marketable		
securities	7,804,833	7,050,026
Accounts receivable, net of allowances of		
\$936,936 and \$938,712, respectively	9,290,161	9,260,399
Inventories	5,525,273	6,554,150
Prepaid expenses and sundry receivables	684,397	526,134
Deferred income taxes	896,094	818,948
Prepaid income taxes and refunds due	322,350	165,560
Total Current Assets	26,261,285	27,911,759

Property and Equipment, net of accumulated depreciation and amortization	478,984	467,238
Intangible Assets, net of accumulated amortization	589,058	583,177
Other Assets Marketable securities Deferred taxes Other	6,798,613  47,850	6,275,390 23,419 48,325
Total Other Assets	6,846,463	6,347,134
Total Assets	\$34,175,790	\$35,309,308

See Notes Consolidated to Financial Statements.

- -1-

# CCA INDUSTRIES, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

# LIABILITIES AND SHAREHOLDERS' EQUITY

	February 28, <u>2006</u> (Unaudited)	November 30, <u>2005</u>
Current Liabilities	,	
Accounts payable and accrued liabilities	\$ 9,467,819	\$ 8,734,092
Dividends payable	362,317	575,560
Total Current Liabilities	9,830,136	9,309,652
Shareholders' Equity		
Preferred stock, \$1.00 par; authorized		
20,000,000 shares; none issued		
Common stock, \$.01 par; authorized		
15,000,000 shares; 6,053,643 and		
6,210,051 shares issued, respectively	60,536	62,121
Class A common stock, \$.01 par; authorized		
5,000,000 shares; 967,702 shares issued		
and outstanding	9,677	9,677
Additional paid-in capital	2,744,815	5,105,732
Retained earnings	21,908,926	21,200,465
Unrealized (losses) on marketable	( 212.0(5)	( 250 220)
securities	( <u>313,865</u> )	( <u>378,339</u> )
	24,410,090	25,999,656
Less: Treasury Stock, 8,100shares, at cost	64,436	
Total Shareholders' Equity	24,345,654	25,999,656
Total Liabilities and Shareholders' Equity	<u>\$34,175,790</u>	\$35,309,308

# CONSOLIDATED STATEMENTS OF OPERATIONS

# (UNAUDITED)

	Three Months Ended			
	February 28, <u>2006</u>	February 28, <u>2005</u>		
Revenues				
Sales of health and beauty aid	¢15 207 971	¢14 (00 <b>227</b>		
products - Net Other income	\$15,306,871 169,960	\$14,688,237 125,951		
Other mediae	109,900	123,931		
	<u>15,476,831</u>	14,814,188		
Costs and Expenses				
Costs of sales	5,837,970	5,445,359		
Selling, general and administrative				
expenses	4,874,892	4,393,496		
Advertising, cooperative and promotions	2,831,087	3,098,440		
Research and development	107,303	231,528		
Provision for doubtful accounts	66,173	113,981		
Interest expense	<del></del>	7,471		
	13,717,425	13,290,275		
Income before Provision for Income				
Taxes	1,759,406	1,523,913		
Provision for Income Taxes	<u>688,628</u>	579,083		
Net Income	<u>\$ 1,070,778</u>	\$ 944,830		
Earnings per Share:				
Basic	<u>\$.15</u>	<u>\$.13</u>		
Diluted	<u>\$.15</u>	<u>\$.13</u>		

See Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

# (UNAUDITED)

	Three Months Ended		
	February 28,	•	
	<u>2006</u>	<u>2005</u>	
Net Income	<u>\$1,070,778</u>	<u>\$944,830</u>	
Other Comprehensive Income Unrealized holding (losses) gains			
on investments	64,474	( 25,507)	
Provision (Benefit) for Income Taxes	31,463	(3,683)_	
Other Comprehensive (Loss) Income - Net	33,011	(_21,824)	
Comprehensive Income	<u>\$1,103,789</u>	<u>\$923,006</u>	
Earnings Per Share:	0.45		
Basic	\$.15 \$.15	\$.13 \$.12	
Diluted	<u>\$.15</u>	<u>\$.12</u>	

See Notes to Consolidated Financial Statements.

- -4-

# CCA INDUSTRIES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

Three Months Ended
February 28, February 28,
2006 2005

Cash Flows from Operating Activities: Net income Adjustments to reconcile net income to net cash provided by (used in)	\$1,070,778	\$ 944,830
operating activities: Depreciation and amortization (Increase) decrease in deferred income taxes (Increase) in accounts receivable Decrease (increase) in inventory (Increase) decrease in prepaid expenses and miscellaneous receivables (Increase) decrease in prepaid income taxes and refunds due	70,516 ( 53,727) ( 29,762) 1,028,877 ( 158,263) ( 156,790)	96,743 5,751 ( 951,763) ( 2,142,851) 126,396
(Increase) in deferred advertising Decrease in other assets Increase in accounts payable and accrued liabilities (Decrease) in taxes payable	( 156,790)  475 733,727	( 2,224,952) 450 4,162,606 ( 59,888)
Net Cash Provided by Operating Activities	2,505,831	77,510
Cash Flows from Investing Activities: Acquisition of property, plant and equipment Acquisition of intangible assets Purchase of marketable securities Proceeds from sale and maturity of investments	( 67,742) ( 20,401) ( 3,101,595) 1,888,038	( 92,041) ( 55,525) ( 59,932)
Net Cash (Used in) Investing Activities	(_1,301,700)	(207,498_)
Cash Flows from Financing Activities: Purchase and retirement of common shares Proceeds from exercise of stock options Purchase of treasury stock Dividends Paid	( 2,397,751) 35,250 ( 64,436) ( 575,560)	   ( <u>483,426</u> )
Net Cash (Used In) Financing Activities	( 3,002,497)	( <u>483,426</u> )
Net Increase (Decrease) in Cash	( 1,798,365)	( 613,414)
Cash and Cash Equivalents at Beginning of Period	3,536,542	3,142,230
Cash and Cash Equivalents at End of Period	<u>\$1,738,177</u>	<u>\$2,528,816</u>
Supplemental Disclosures of Cash Flow Information: Cash paid during the period for: Interest Income taxes  Schedule of Non Cash Financing Activities:	\$ - 899,145	\$ 14,936 512,835
Cancellation of Treasury Stock Common Stock Retained Earnings	\$ - 	\$ 867 148,804
	\$	<u>\$ 149,671</u>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (UNAUDITED)

# NOTE 1 - - BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended February 28, 2006 are not necessarily indicative of the results that may be expected for the year ended November 30, 2006. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended November 30, 2005. The accompanying unaudited condensed consolidated financial statements, in the opinion of management, include all adjustments necessary for a fair presentation. All such adjustments are of a normal reoccurring nature.

#### NOTE 2 - - ORGANIZATION AND DESCRIPTION OF BUSINESS

CCA Industries, Inc. ("CCA") was incorporated in the State of Delaware on March 25, 1983.

CCA manufactures and distributes health and beauty aid products.

CCA has several wholly-owned subsidiaries, CCA Cosmetics, Inc., CCA Labs, Inc., Berdell, Inc., Nutra Care Corporation and CCA Online Industries, Inc., all of which are currently inactive.

# NOTE 3 -- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Principles of Consolidation:**

The consolidated financial statements include the accounts of CCA and its wholly-owned subsidiaries (collectively the "Company"). All significant inter-company accounts and transactions have been eliminated.

- -6-

# CCA INDUSTRIES, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### **Estimates and Assumptions:**

The consolidated financial statements include the use of estimates, which management believes are reasonable. The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

# Other Comprehensive Income:

Total comprehensive income includes changes in equity that are excluded from the consolidated statement of operations and are recorded directly into a separate section of consolidated statements of comprehensive income. The Company's accumulated other comprehensive income shown on the consolidated balance sheet consist of unrealized gains and losses on investment holdings net of any tax consequence.

#### Short-Term Investments and Marketable Securities:

Short-term investments and marketable securities consist of corporate and government bonds and equity securities. The Company has classified its investments as Available-for-Sale securities. Accordingly, such investments are reported at fair market value, with the resultant unrealized gains and losses reported as a separate component of shareholders' equity.

#### Statements of Cash Flows Disclosure:

For purposes of the statement of cash flows, the Company considers all highly liquid instruments purchased with an original maturity of less than three months to be cash equivalents.

During the three months ended February 28, 2006, three officer/directors exercised in the aggregate 70,500 options, David Edell -22,500, Ira Berman -28,000 and Dunnan Edell -20,000. In addition, the Company purchased and retired an aggregate of 225,000 shares of common stock from three officer/directors, David Edell -100,000, Ira Berman -100,000 and Drew Edell -25,000. The purchase price was \$10.50 discounted from \$10.82, the closing price at the close of business on the transaction date.

For the three months ended February 28, 2006, dividends declared but not yet due amounted to \$362,317.

- -7-

#### CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

# NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Accounts Receivable:

Accounts receivable consist of trade receivables recorded at original invoice amount, less an estimated allowance for uncollectible accounts. Trade credit is generally extended on a short-term basis; thus trade receivables do not bear interest, although a finance charge may be applied to receivables that are past

due. Trade receivables are periodically evaluated for collectibility based on past credit history with customers and their current financial condition. Changes in the estimated collectibility of trade receivables are recorded in the results of operations for the period in which the estimate is revised. Trade receivables that are deemed uncollectible are offset against the allowance for uncollectible accounts. The Company generally does not require collateral for trade receivables.

#### Inventories:

Inventories are stated at the lower of cost (first-in, first-out) or market.

Product returns that are resaleable are recorded in inventory when they are received at the lower of their original cost or market, as appropriate. Obsolete inventory is written off and its value is removed from inventory at the time its obsolescence is determined.

#### Property and Equipment and Depreciation and Amortization

Property and equipment are stated at cost. The Company charges to expense repairs and maintenance items, while major improvements and betterments are capitalized. When the Company sells or otherwise disposes of property and equipment items, the cost and related accumulated depreciation are removed from the respective accounts and any gain or loss is included in earnings.

Depreciation and amortization are provided on the straight-line method over the following estimated useful lives or lease terms of the assets:

Machinery and equipment5-7 YearsFurniture and fixtures3-10 YearsTools, dies and masters3 YearsTransportation equipment5 Years

Leasehold improvements Remaining life of the lease (ranging from 1-9 years)

- -8-

#### CCA INDUSTRIES, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# (UNAUDITED)

#### NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Intangible Assets:**

Intangible assets are stated at cost. Patents are amortized on the straight-line method over a period of 17 years. Such intangible assets are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable.

#### **Financial Instruments:**

The carrying value of assets and liabilities considered financial instruments approximate their respective fair value.

# **Income Taxes:**

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes.

#### Tax Credits:

Tax credits, when present, are accounted for using the flow-through method as a reduction of income taxes in the years utilized.

#### Earnings Per Common Share:

Basic earnings per share is calculated using the average number of shares of common stock outstanding during the quarter. Diluted earnings per share is computed on the basis of the average number of common shares outstanding plus the effect of outstanding stock options using the "treasury stock method" and convertible debentures using the "if-converted" method. Common stock equivalents consist of stock options.

#### Revenue Recognition:

The Company recognizes sales upon shipment of merchandise. Net sales comprise gross revenues less expected returns, trade discounts, customer allowances and various sales incentives. Although no legal right of return exists between the customer and the Company, it is an industry-wide practice to accept returns from customers. The Company, therefore, records a reserve for returns equal to its gross profit on its historical percentage of returns on its last five months sales.

-9-

#### CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Sales Incentives:

The Company has accounted for certain sales incentives offered to customers by charging them directly to sales as opposed to "advertising and promotional" expense. Has EITF 00-14 not been adopted, net sales for the three months ended February 28, 2006 and 2005 would have been \$15,921,789 and \$15,290,020, respectively.

#### **Advertising Costs:**

The Company's policy for fiscal financial reporting is to charge advertising cost to operations as incurred. During fiscal year 2005, the Company changed its estimate of future benefits it derives from its advertising expenditures and the affect it has on its allocation of advertising expense among the interim quarters. Effective June 1, 2005, the Company expensed its advertising based on when the advertising ran. The Change in estimate affects interim reporting and had no effect on the Company's earnings for the year ending November 30, 2005.

#### **Shipping and Handling Costs:**

The Company's policy for fiscal financial reporting is to charge shipping costs as part of selling, general and administrative expense as incurred. Freight costs included were \$573,667 and \$811,421 for the three months ended February 28, 2006 and 2005, respectively.

#### **Stock Options:**

The Company accounts for its stock-based employee compensation under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock

Issued to Employees, and related interpretations. Under APB No. 25, when the exercise price of stock options equal the market price in the underlying stock on the date of the grant, no compensation expense is recognized in the consolidated statement of operations. In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"), which is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation". SFAS 123R supercedes APB Opinion No. 25, "Accounting for Stock Issued to Employees" and amends SFAS No. 95, "Statement of Cash Flows". SFAS No. 123 will require future grants of stock options to employee to be recognized in the income statement based on their fair values, and is effective with reporting periods beginning after December 15, 2005 (the Company's first quarter ending February 28, 2007). The impact of adoption is not anticipated to be material to the Company's financial position, results of operation or cash flow.

- -10-

#### CCA INDUSTRIES, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Recent Accounting Pronouncements:

In November 2004, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 151, "Inventory Costs" ("SFAS 151"). SFAS 151 amends the guidance in Accounting Research Bulletin No. 43, Chapter 4, "Inventory Pricing", to clarify that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges and required the allocation of fixed production overheads to inventory based on normal capacity of the production facilities. This statement is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of SFAS 151 is not expected to have an impact on our financial position, results of operations or cash flows.

In November 2004, the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 03-13, "Applying the Conditions in Paragraph 42 of FASB Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" in Determining Whether to Report Discontinued Operations" (EITF 03-13"). Under the consensus, the approach for assessing whether cash flows of the component have been eliminated from the ongoing operations of the entity focuses on whether continuing cash flows are direct or indirect cash flows. Cash flows of the component would not be eliminated if the continuing cash flows to the entity are considered direct cash flows. The consensus should be applied to a component of an enterprise that is either disposed of or classified as held for sale in fiscal period beginning after December 15, 2004. The adoption of EITF 03-13 is not expected to have an impact on our financial position, results of operations or cash flows.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment" which replaces SFAS No. 123 and supersedes APB Opinion No. 25. Under the new standard, companies will no longer be allowed to account for stock-based compensation transactions using the intrinsic value method in accordance with APB No. 25. Instead, companies will be required to account for such transactions using a fair value method and to recognize the expense in the statement of operations. The adoption of SFAS 123R will require additional accounting related to the income tax effects of share-based payment arrangements and additional disclosure of their cash flow impacts. SFAS 123R also allows, but does not require companies to restate prior periods. In April 2005, the SEC issued a final rule that amended the effective date to the first annual reporting period that begins after December 15, 2005 (the Company's first quarter ending February 28, 2007). The impact of adoption is not anticipated to be material to our financial position, results of operation or cash flow.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (UNAUDITED)

## NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recent Accounting Pronouncements (Continued):

In December 2004, the FASB issued SFAS 153, "Exchanges of Nonmonetary Assets" ("SFAS 153"). SFAS 153 amends the guidance in APB Opinion No. 29, "Accounting for Nonmonetary Transactions" to eliminate certain exceptions to the principle that exchanges of nonmonetary assets be measured based on the fair value of the assets exchanged. SFAS 153 eliminates the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. This statement is effective for nonmonetary asset exchanges in fiscal years beginning after June 15, 2005. The adoption of SFAS 153 is not expected to have an impact on our financial position, results of operations or cash flows.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections" (SFAS 154). SFAS No. 154 replaced APB No. 20, "Accounting Changes", and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statement" and establishes retrospective application as the required method for reporting a change in accounting.

#### NOTE 4 - INVENTORIES

The components of inventory consist of the following:

	February 28	November 30,
	<u>2006</u>	<u>2005</u>
Raw materials	\$3,520,704	\$3,946,164
Finished goods	2,004,569	2,607,986
	<u>\$5,525,273</u>	\$6,554,150

At February 28, 2006 and November 30, 2005 the Company had a reserve for obsolescence of \$ 849,882 and \$854,764, respectively.

# NOTE 5 - PROPERTY AND EQUIPMENT

The components of property and equipment consisted of the following:

	February 28,	November 30,
	<u>2006</u>	<u>2005</u>
Machinery and equipment	\$ 125,788	\$ 125,788
Furniture and equipment	796,183	793,937
Transportation equipment	10,918	10,918
Tools, dies, and masters	614,343	548,846
Leasehold improvements	<u>294,067</u>	<u>294,067</u>
	1,841,299	1,773,556
Less: Accumulated depreciation		
and amortization	1,362,315	<u>1,306,318</u>
Property and Equipment Net	<u>\$ 478,984</u>	\$ 467,238

Depreciation expense for the three months ended February 28, 2006 and 2005 amounted to \$55,996 and \$83,628, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (UNAUDITED)

#### NOTE 6 - INTANGIBLE ASSETS

Intangible assets consist of owned trademarks and patents for ten product lines covering thirty countries. The cost and accumulated depreciation is as follows:

	February 28, <u>2006</u>	November 30, <u>2005</u>
Patents and trademarks	\$761,827	\$741,427
Less: Accumulated amortization	<u>172,769</u>	<u> 158,250</u>
Intangible Assets - Net	<u>\$589,058</u>	<u>\$583,177</u>

Patents are amortized on a straight-line basis over their legal life of 17 years and trademarks are adjusted to realizable value for each quarterly reporting period. Amortization expense for the three months ended February 28, 2006 and 2005 amounted to \$14,520 and \$13,115, respectively. Estimated amortization expense for each quarter of the ensuing five years through February 28, 2009 is \$12,000.

# NOTE 7 - - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES

Short-term investments and marketable securities, which consist of stock and various corporate and government obligations, are stated at market value. The Company has classified its investments as Available-for-Sale securities and considers as current assets those investments which will mature or are likely to be sold in the next fiscal year. The remaining investments are considered non-current assets. The cost and market values of the investments at February 28, 2006 and November 30, 2005 were as follows:

		February 28	3, 20	006	November 30	, 2005
Current:		COST		MARKET	COST	MARKET
Corporate						
Obligations	\$	4,789,355	\$	4,732,924	\$ 4,169,918	\$ 4,080,882
Government						
obligations						
(including mortgage						
backed securities)		2,826,040		2,821,568	2,732,192	2,726,444
Common stock		51,649		51,960	51,649	52,368
Mutual funds		200,942		140,162	198,305	136,191
Other equity						
investments	_	61,453	_	58,219	60,335	54,141
Total		7,929,439	_	7,804,833	7,212,399	<u>7,050,026</u>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# (UNAUDITED)

# NOTE 7 - SHORT-TERM INVESTMENTS AND MARKETABLE SECURITIES (CONTINUED)

	<u>February 28, 2006</u>		November 30, 2005	
	COST	MARKET	COST	MARKET
Non-Current:				
Corporate obligations	3,287,450	3,178,785	3,040,192	2,926,098
Government obli-				
gations	2,775,577	2,710,640	2,526,319	2,456,724
Preferred stock	824,845	809,188	824,845	792,568
Other equity invest-				
ments	100,000	100,000	100,000	100,000
Total	6,987,872	6,798,613	6,491,356	6,275,390
Total	\$14,917,311	\$14,603,446	\$13,703,755	<u>\$13,325,416</u>

# NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The following items which exceeded 5% of total current liabilities are included in accounts payable and accrued liabilities as of:

	February 28,	November 30,
	<u>2006</u>	<u>2005</u>
	(In Thousands)	(In Thousands)
a) Media advertising	\$1,123	\$ *
b) Coop advertising	1,587	1,372
c) Accrued returns	1,317	1,489
d) Accrued bonuses	*	<u> 784</u>
	<u>\$4,027</u>	<u>\$3,645</u>
* under 5%		

All other liabilities were for trade payables or individually did not exceed 5% of total current liabilities.

# NOTE 9 - <u>OTHER INCOME</u>

Other income consists of the following:

	February 28,	
	<u>2006</u>	<u>2005</u>
Interest and dividend income	\$141,699	\$102,020
Royalty income	14,000	23,766
Miscellaneous	<u>14,261</u>	165
	<u>\$169,960</u>	<u>\$125,951</u>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (UNAUDITED)

#### NOTE 10 -- NOTES PAYABLE AND SUBORDINATED DEBENTURES

The Company has an available line of credit of \$10,000,000 which was increased from \$7,000,000 on May 27, 2004. Interest is calculated at the Company's option, either on the outstanding balance at the prime rate minus 1% or Libor plus 150 basis points. The line of credit is unsecured and the Company must adhere to certain financial covenants pertaining to net worth and debt coverage. The Company was not utilizing their available credit line at February 28, 2006 and November 30, 2005. The Company has extended the line of credit through May 31, 2006.

#### NOTE 11 -- COMMITMENTS AND CONTINGENCIES

# Litigation

The only material legal proceedings sets forth the fact that there were originally 13 cases filed in which the Company was named along with other defendants as a result of their purchasing and ingesting our diet suppressant containing phenylpropanolamine (PPA), which the Company utilized as its active ingredient in its products prior to November 2000. Eleven cases have been dismissed with prejudice. These cases cannot be legally reinstated. The one case in Philadelphia in which one of the defendants filed for bankruptcy has been delayed. The court is rendering a decision on our motion to dismiss. We agree with independent counsel that, as concluded under the decision in Seattle,unless a plaintiff ingested a product with PPA within three days of a stroke, there can be no causation to prove that a product caused the stroke. We feel that the case should be dismissed inasmuch as plaintiff at the deposition deposed that she took our product months before the stroke.

The remaining case in Louisiana is fully insured to the extent of \$5,000,000. After reviewing the plaintiff's medical records, it does not appear that there is ongoing significant medical problems that would cause a jury to render a substantial judgment. Counsel evidently in discussing the matter with Phoenix Insurance Company, has not made any substantial efforts to settle the case which we have been led to believe could be settled for under \$250,000.

We do not believe that any further litigations would be ensuing because the Statute of Limitations throughout the country provided that the case must be instituted within three to four years within the time frame in which a plaintiff had constructive notice of the product that proximately caused a stroke. The FDA put out a news release nationally in October 2000. However, there can be no assurance that the current PPA litigation will not have a material adverse effect upon the Company's operations.

- -15-

# CCA INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 11 -- COMMITMENTS AND CONTINGENCIES (CONTINUED)

On November 15, 2005, the board of directors declared a \$0.05 per share dividend for the first quarter ending February 28, 2006. The dividend is payable to all shareholders of record on February 1, 2006 payable on March 1, 2006. On February 10, 2006, the board of directors declared another \$0.05 per share dividend for the second quarter ending May 31, 2006. The dividend is payable to all shareholders of record on May 1, 2006 payable on June 1, 2006.

NOTE 12 - - 401 (k) PLAN

The Company has adopted a 401(K) Profit Sharing Plan that all employees with over one year of service and attained age 21. Employees may make salary reduction contributions up to twenty-five percent of compensation not to exceed the federal government limits. The Plan allows for the Company to make discretionary contributions. For all fiscal periods to date, the Company did not make any contributions.

- -16-

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED)

Except for historical information contained herein, this "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains forward-looking statements. These statements involve known and unknown risks and uncertainties that may cause actual results or outcomes to be materially different from any future results, performances or achievements expressed or implied by such forward-looking statements, and statements which explicitly describe such issues. Investors are urged to consider any statement labeled with the terms "believes," "expects," "intends" or "anticipates" to be uncertain and forward-looking.

For the three-month period ended February 28, 2006, the company had revenues of \$15,476,831 and net income of \$1,070,778 after provision for taxes of \$688,628. For the same quarter in 2004, revenues were \$14,814,188 and net income was \$944,830 after a provision for taxes of \$579,083. Earnings per share were \$.15 (diluted) for the first quarter 2006 as compared to earnings \$.13 (diluted) for the first quarter 2005. In accordance with EITF 00-14, the Company has accounted for certain sales incentives offered to customers by charging them directly to sales as opposed to advertising and promotional expenses. Net sales for the first quarter of 2006 were reduced by \$614,918 and offset by an equal reduction of trade promotional expenses, which were included in the Company's advertising expense budget. In the same period of the prior year, gross sales were reduced by \$601,783 and trade promotion was credited

by that amount. These accounting adjustments under EIFT 00-14 do not affect net income.

The Company's net sales increased from \$14,688,237 for the three-month period ended February 28, 2005 to \$15,306,871 for the three-month period ended February 28, 2006. Sales returns and allowances were 4.9% of gross sales for the three-month period ended February 28, 2006 from 6.1% for the same period last year. Gross profit margins remained relatively flat at 61.86% and 62.93% for the three months ended February 28, 2006 and 2005 respectively.

The Company's gross sales net of returns by category were: Skin Care \$5,477,862, 33.8%; Dietary Supplement \$4,708,121, 29.1%; Oral Care \$3,499,929, 21.6%; Nail Care \$1,233,375, 7.6%; Hair Care \$709,570, 4.4%; Fragrance \$491,570, 3%; and Miscellaneous \$72,566, .5%; for a total of \$16,192,992. The Company makes every effort to control the cost of manufacturing and has had no substantial cost increases. Income before taxes is \$1,759,406 as compared to \$1,523,913 for the same quarter in 2005. Returns and reserves accounted for \$1,430,863 that was expensed against earnings for this quarter. In accordance with GAAP, the Company reclassified certain advertising expenditures as a reduction of sales rather than report them as advertising expenses. The reclassification is the adoption by the Company of the EITF 00-14 GAAP standard. The reclassification reflects a reduction in sales for the three months ended February 28, 2006, and 2005 by \$614,918 and \$601,783. The reclassification reduces the gross profit margin but does not affect the net income.

Advertising expenditures were 18.5% of sales for the three months ended February 28, 2006 vs. 21.1% for first quarter 2005. The advertising expenditures in Fiscal 2006 reflect the change in the Company's estimate (effective with the third quarter of 2005) as to when the Company realizes a benefit from its advertising expenditures. Fiscal 2006 reflects the actual dollars spent on advertising during the quarter while Fiscal 2005 reflects only an allocated portion of the annual advertising budget and a deferral of the balance of the actual dollars spent. The selling, general and administrative expenses increased \$481,936 to \$4,874,892 from \$4,393,496 in the first quarter 2005.

- -17-

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (UNAUDITED) (CONTINUED)

The Company's financial position as of February 28, 2006 consists of current assets of \$26,261,285 and current liabilities of \$9,830,136, or a current ratio of 2.67 to 1. Shareholders' equity decreased from \$25,999,656 as of November 30, 2005 to \$24,345,654 as of February 28, 2006. The decrease was due to the purchase and retirement of 225,000 shares, as authorized by the Board of Directors, from three officer/directors, David Edell – 100,000, Ira Berman – 100,000 and Drew Edell – 25,000. The purchase price was \$10.50 discounted from \$10.82, the closing price at the close of business on the transaction date. An additional decrease was the purchase of 8,100 shares of Treasury Stock at a cost of \$64,436 during the first quarter of 2006.

The company's long term investments as of February 28, 2006 were \$6,798,613. Assuming these long-term investments can be sold and turned into liquid assets at any time, it would result in a current ratio of 3.36 to 1.

Accounts receivable, net of reserves, were \$9,290,161 as compared to \$9,260,399 as of February 28, 2006 and November 30, 2005, respectively. Inventories, net of reserves, were \$5,525,273 as of February 28, 2006 as compared to \$6,554,150 as of November 30, 2005. Accounts payable and accrued expenses increased to \$9,467,819 as of February 28, 2006 from \$8,734,092 as of November 30, 2005. The Company was not utilizing any of the funds available under its \$10,000,000 unsecured credit line as of February 28, 2006.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company's financial statements record the Company's investments under the "mark to market" method ( <u>i.e.</u>, at date-of-statement market value). The investments are, categorically listed, in "Common Stock", "Mutual Funds", "Other Equity", "Preferred Stock", "Government Obligations" and "Corporate Obligations." \$350,341 of the Company's \$14,603,446 portfolio of investments (approximate, as at February 28, 2006) is invested in the "Common Stock" and "Other Equity" categories, and approximately \$809,188 in that category are Preferred Stock holdings. The

Company does not take positions or engage in transactions in risk-sensitive market instruments in any substantial degree, nor as defined by SEC rules and instructions; therefore, the Company does not believe that its investment-market risk is material.

#### ITEM 4. CONTROLS AND PROCEDURES

With the participation of our Chief Executive Officer and Chief Financial Officer, management has carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of February 28, 2006.

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) subsequent to the date the controls were evaluated that materially affect, or are reasonably likely to materially affect, our internal control over financial reporting.

- -18-

#### CCA INDUSTRIES, INC.

#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings:

See Part I - Note 11 of the Financial Statements regarding litigation.

Item 4. Submission of Matters to a Vote of Security Holders:

None.

#### Item 5. Other Information:

Owners of Common Stock and owners of Class A Common Stock are entitled to one vote for each share of stock held, and the voting and other rights of each class are equivalent except in respect to the election of directors.

In respect to the election of directors, the Class A Common Stock shareholders have the right to elect four directors and the Common Stock shareholders have the right to elect three. (In consequence, no proposal to alter or change the right of Class A Common Stock shareholders to elect a majority of directors could be effectively voted unless a separate majority of Class A Common Stock shares were voted therefor.)

Item 6. Exhibits and Reports on Form 8-K:

#### (a) Exhibits

The following reports were filed with the Securities and Exchange Commission during the three months ended November 30, 2005:

- (1) Form 10K, filed on February 28, 2006 for the year ended November 30, 2005.
- (2) Form 8K, filed on February 15, 2006 as a Regulation FD Disclosure regarding The Company buying back 225,000 shares of the Company's common stock from three officers/diirectors.
- (11) Computation of Earnings Per Share\*
- (31.1) Certification of Chief Executive Officer pursuant to Rule 13a-14(a)\*
- (31.2) Certification of Chief Financial Officer pursuant to Rule 13a-14(a)\*

(32.2) Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350*
* Filed herewith.
(b) Reports on Form 8-K.
None.
- 19
SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
signed on its behan by the undersigned, thereunto duty authorized.
Date: April 14, 2006
CCA INDUSTRIES, INC.
By: David Edell, Chief Executive Officer
By: Ira W. Berman, Chairman of the Board
Ira W. Berman, Chairman of the Board

(32.1) Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350\*

# Exhibit 11

# CCA INDUSTRIES, INC. AND SUBSIDIARIES

# COMPUTATION OF EARNINGS PER SHARE (UNAUDITED)

		Months Ended ruary 28, 2005
Item 6.		
Weighted average shares outstanding - Basic Net effect of dilutive stock optionsbased on the	7,162,124	7,093,730
treasury stock method using average market price	_ 91,227	_ 241,353
Weighted average shares outstanding - Diluted	7,253,352	7,335,083
Net Income	\$1,070,778	\$ 944,830
Per share amount Basic Diluted	\$.015 \$0.15	\$.13 \$.13

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CCA Industries, Inc. (the "Registrant") on Form 10-Q for the quarterly period ended February 28, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David Edell, Chief Executive Officer of the Registrant, certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report, to which this certification is attached, fully complies with the requirements of section 13(a) of the Securities Exchange Action of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: April 14, 2006		
-	/s/	
	David Edell	
	Chief Executive Officer	
		—

Exhibit 32.2

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CCA Industries, Inc. (the "Registrant") on Form 10-Q for the quarterly period ended February 28, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stephen A. Heit, Chief Financial Officer of the Registrant, certify, in accordance with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report, to which this certification is attached, fully complies with the requirements of section 13(a) of the Securities Exchange Action of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: April 14, 2006	
	/s/
	Stephen A. Heit
	Chief Financial Officer

#### **CERTIFICATION**

- I, David Edell, Chief Executive Officer of the Registrant, certify that:
- 1. I have reviewed this quarterly report of February 28, 2006 on Form 10-Q of CCA Industries, Inc.;
- 2. To the best of my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. To the best of my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report.
- 4. The Registrant's other certifying officer, John Bingman, and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relation to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b)Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c)Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (d)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (e) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: April 14, 2006	
	/s/
	David Edell
	Chief Executive Officer

Exhibit 31.2

- 5. I have reviewed this quarterly report of February 28, 2006 on Form 10-Q of CCA Industries, Inc.;
- 6. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 7. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report.
- 8. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - (f) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relation to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (g)Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (h)Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (i) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (j) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: April 14, 2006

/s/----Stephen A. Heit
Chief Financial Officer