2004 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total <S> <C> <C> <C> <C> <C> 836,142 2,798,204 1,457,228 A-I \*Income After Taxes\* 10(K) 705,088 5,796,663 2003 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total A-I \*Income After Taxes\* 10(k) 573,626 2,584,096 1,287,125 807,285 5,252,131 2002 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total A-I\*Income After Taxes\* 10(k) 300,064 1,217,985 722,823 833,482 3,074,353 </TABLE>

Schedule B-II <TABLE> <CAPTION>

2004 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total <S> <C> <C> <C> <C>  $\langle C \rangle$ B-II Coop and Media by Commitment (1,492,249) 765,302 4,327,478 2,196,132 5,796,663 A-I \*Income After Taxes\* 10(K) 836,142 2,798,204 1,457,228 705,088 5,796,663 2003 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total B-II Coop and Media by Commitment 524,496 1,004,525 1,867,972 1,855,138 5,252,131 A-I \*Income After Taxes\* 10(k) 573,626 2,584,096 1,287,125 807,285 5,252,131 2002 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total B-II Coop and Media by Commitment 1,038,253 (334,354) 1,540,365 830,088 3,074,353 A-I \*Income After Taxes\* 10(k) 300,064 1,217,985 722,823 833,482 3,074,353 </TABLE> Schedule C-III <TABLE> <CAPTION> 2004 4th Qtr 1st Qtr 2nd Qtr 3rd Qtr Total <S> <C> <C> <C> <C> <C> C-III Media by Percentage of **Total Sales** 997,597 2,062,895 1,798,903 937,269 5,796,663

A-I \*Income After Taxes\* 10(K) 836,142 2,798,204 1,457,228 705,088 5,796,663

2003 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total

C-III Media by Percentage of 2,103,539 788,672 5,251,131 **Total Sales** 874,073 1,484,846 A-I \*Income After Taxes\* 10(K) 573,626 2,584,096 1,287,125 807,285 5,252,131 2002 2nd Qtr 1st Qtr 3rd Qtr 4th Qtr Total C-III Media by Percentage of Total Sales 760,756 1,258,434 928,835 126,327 3,074,353 A-I \*Income After Taxes\* 10(K) 300,064 1,217,985 833,482 3,074,353 722,823 </TABLE> Schedule D-IV <TABLE> <CAPTION> 2004 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total <S> <C> <C> <C> <C> < C >D-IV Media by percentage of Product Line Sales 1,019,671 2,152,819 1,828,076 796,097 5,796,663 A-I \*Income After Taxes\* 10(K) 836,142 2,798,204 1,457,228 705,088 5,796,663 2003 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total D-IV Media by percentage of 859,828 2,044,373 1,521,160 Product Line Sales 825,769 5,251,131 A-I \*Income After Taxes\* 10(k) 573,626 2,584,096 1,287,125 807,285 5,252,131 2002 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total D-IV Media by percentage of Product Line Sales 367,264 991,665 813,687 901,737 3,074,353 A-I \*Income After Taxes\* 10(k) 300,064 1,217,985 722,823 833,482 3,074,353 </TABLE> Schedule E-V Income after Taxes <TABLE> <CAPTION> 2004 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total <S> <C> <C> <C> <C> <C> A-I \*Income After Taxes\* 10(K) 836,142 2,798,204 1,457,228 705,088 5,796,663 B-II Coop and Media by Commitment (1,492,249) 765,302 4,327,478 2,196,132 5,796,663 C-III Media by Percentage of Total 997,597 2,062,895 1,798,903 937,269 5,796,663 Sales D-IV Media by percentage of Product Line Sales 1,019,671 2,152,819 1,828,076 796,097 5,796,663

2003

1st Qtr 2nd Qtr

3rd Qtr 4th Qtr

Total

- A-I
   \*Income After Taxes\* 10(K)
   573,626
   2,584,096
   1,287,125
   807,285
   5,252,131

   B-II
   Coop and Media by Commitment
   524,496
   1,004,525
   1,867,972
   1,855,138
   5,252,131

   C-III
   Media by Percentage of Total
   Sales
   874,073
   2,103,539
   1,484,846
   788,672
   5,251,131
- D-IV Media by percentage of Product Line Sales 859,828 2,044,373 1,521,160 825,769 5,251,131

2002 1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total

A-I \*Income After Taxes\* 10(k) 300,064 1,217,985 722,823 833,482 3,074,353 B-II Coop and Media by Commitment 1,038,253 (334,354) 1,540,365 830,088 3,074,353 C-III Media by Percentage of Total Sales 760,756 1,258,434 928,835 126,327 3,074,353 D-IV Media by percentage of

Product Line Sales 367,264 991,665 813,687 901,737 3,074,353

</TABLE>